

2016
INSURANCE
IN CYPRUS
Directory & Statistical
Information



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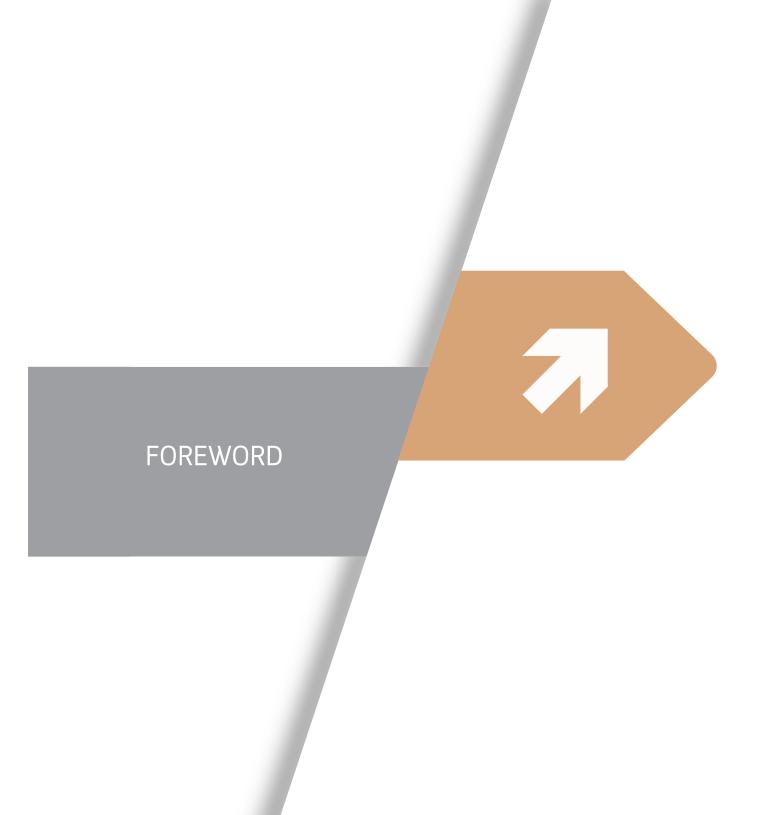
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Dr. Andreas Kritiotis

Chairman of the IAC



In 2016 Cyprus experienced significant improvement in virtually all sectors of the economy, and this was reflected in both the economy's growth rate and the government's fiscal performance.

2016 was a good year for the Insurance Association of Cyprus and its members, as both Life and Non Life sectors registered positive results.

The Economic Environment

In 2016 Cyprus completed the economic adjustment program agreed between the government and the Troika in 2013, outperforming the program's fiscal objectives and confuting the lenders' pessimistic predictions. It is noteworthy that Cyprus made use of only 7,5 billion euro out of the 10 billion that had been earmarked and exited without a precautionary credit line.

Cyprus GDP increased by 2,8% in 2016. The unemployment level fell from 14,9% in 2015 to 13% and the government's fiscal performance significantly exceeded expectations, achieving a surplus of 0,4% of GDP. Furthermore, the economy experienced strong performance in exports, mainly driven by record-high tourism revenues, as well as a 26% surge in the investment component of GDP. Meanwhile, credit rating agencies have taken note of the island's broad-based recovery and have upgraded the island's creditworthiness.

Nevertheless challenges remain that do not allow complacency. Among these is the potential fallout from Brexit, questions about stability in Turkey and developments in Syria, the large stock of non-performing loans, the high levels of public and private debt, as well as a relatively high unemployment rate. In our view, most of the domestic challenges can be addressed through the introduction of bold structural reforms in particular areas, something that has in fact been the subject of our advocacy for years.

The outlook for the near future is clearly positive. According to the European Commission, Cyprus is expected to achieve a GDP growth rate of 2,5% and 2,3% in 2017 and 2018 respectively. The general government balance is expected to register a surplus of 0,2% and 0,7%, while unemployment is forecasted to fall to 11,7% and 10,6% for 2017 and 2018 respectively.

The Insurance Market

Picking up from the modest growth registered in 2015, the industry performed particularly well during 2016, confirming it is now on a firm growth path.

Total gross written premiums for 2016 amounted to €782 mn, compared to €763 mn in 2015, representing a healthy 2,5% growth. Expansion is forecasted to continue at similar or even higher rates.

The gross premiums written for the Non-Life sector increased to €459 mn in 2016 from €442 mn in 2015, an increase of 3,9%. This is a considerable turnaround considering that the corresponding growth for 2015 was only 0,5%. The performance of the Health insurance subsector stands out, having surged by an impressive 15% during 2016.

The Life sector follows on a positive path, with premiums increasing to €323 mn in 2016 from 321 mn in 2015, representing an increase of 0,5%; although marginal, this raises expectations for higher growth in 2017. Of particular interest is the 12% decrease in the number of policy surrenders compared to 2015, a development that reflects the sentiment that the crisis is well behind us.

Total claims paid in 2016 amounted to 472,5 mn, or 1,3 mn per day, up from 456,2 mn paid in 2015, representing an increase of 3,6%. This is driven by a significant uptick in the number of claims in the Non-Life sector.

The industry is managing investments worth over 2,3 billion and directly employs over 4000 people, thus constituting a very significant contributor to job creation and economic growth in Cyprus.

Challenges and Opportunities

The problem of over-regulation, the challenges stemming from the proposed national health reform and, at the same time, the opportunities created by the government's announced intention to proceed with the reform of the existing pension's framework are drawing most of the industry's attention.

Over-regulation is becoming a real challenge for the European insurance industry, the more so for small markets with limited resources. More and more time and resources have to be devoted to regulation-related work, as the industry is facing a large number of EU-level regulatory requirements that in some cases are unnecessarily extensive and duplicative. We consider this to be a serious challenge for the industry and, in liaison with colleagues from the other Member States, have been voicing our concerns to regulators and supervisors in an effort to ensure that the regulatory framework achieves its intended goals without imposing unnecessary burden that stifles business and growth.

The successful implementation of Solvency II remains among our regulatory priorities, whilst the transposition of the new EU Insurance Distribution Directive takes centre stage in our work program. This presents a good opportunity to modernize the distribution market and rethink professional education. Consequently the implementation of the Directive is definitely not approached as a compliance exercise but rather as an opportunity to bring about significant improvements in the distribution market and in the way the industry addresses professional training and skill development. The Packaged Retail Investment and Insurance Products Regulation (PRIIPs), the new Data Protection Regulation (GDPR) and other data protection related issues, as well as motor insurance issues remain high priorities.

Pensions

Following the removal of legal and tax treatment barriers the industry delivered on its promise by bringing to market novel occupational pension plans, thus creating choice for employers and employees.

The IAC highlights the importance of the insurance industry's contribution towards the shaping of a modern framework, and on their role in ensuring adequate and sustainable pensions for all citizens, while dealing with the challenge of an aging population. We are particularly satisfied with the government's recent recognition of the fact that insurers can play a significant role in the modernization of the existing framework.

GESY (NHS)

Despite the Association's great efforts to communicate its concerns regarding the proposed reform of the NHS, the government regretfully did not take them on board and remained committed to a system designed back in 1988 without any adjustments to take into account today's realities. The industry, together with other stakeholders that shared the same vision, advocated for a system that gives patients choice of doctor, hospital and insurance provider.

The NHS law that was recently passed by Parliament does not address important concerns and therefore is not expected to resolve the serious problems that the health sector is facing nor meet the high expectations that the bill's promoters cultivated. Moreover, the absence of studies assessing the economic impact of the plan gives rise to legitimate concerns about its financial sustainability.

Conclusion

With still a number of serious challenges ahead of us, we remain vigilant and strive to maintain a high level of preparedness so we can respond to adverse developments successfully. The industry's remarkable achievement to steer through the deep and protracted economic crisis that hit Cyprus in 2013 and return to growth allows us to view the future of the industry with optimism.

THE INSURANCE
MARKET
IN CYPRUS:
KEY FIGURES
2016

1.1 INSURANCE COMPANIES OPERATING IN CYPRUS

As at 31st December 2016, the number of insurance / reinsurance undertakings transacting business in Cyprus was as follows:

- 25 domestic insurance undertakings which transact all or the greatest part of their business in Cyprus.
- 8 foreign insurance undertakings which are branches of non - European Union insurance/reinsurance undertaking and that transact its business in or outside Cyprus.
- 8 EU/European Economic Area insurance undertakings with permission from their home supervisory authorities to provide insurance services in the Republic of Cyprus under the Freedom of Establishment regime (FOE).
- 506 EU & EEA insurance undertakings with permission from their home supervisory authorities to provide insurance services in Cyprus, under the Freedom of Services regime.

A detailed list and classification of the insurance/ reinsurance undertakings, including the insurance classes for which they were authorized as at 31/12/2016, is

MARKET PENETRATION
BY TOP FIVE LIFE INSURANCE COMPANIES - 2016

	PREMIUMS (Euro mn)	MARKET SHARE
EUROLIFE	82.5	25.5%
CNP CYPRIALIFE	79.5	24.6%
UNIVERSAL LIFE	45.5	14.1%
ALLIANZ LIFE INSURANCE	31.3	9.7%
PRIME INSURANCE	24.0	7.4%

provided in the appendices.

Life premiums in 2016 were shared among twelve insurance companies with the three largest companies controlling 64% of total life premiums and the top five ones accounting jointly for 81% of the market.

Total non - life premiums were shared among 30 companies (including life companies licensed to transact accident business). The top three insurers controlled 29% of total non-life premium income and the top five ones about 41%.

Source: Insurance Companies Control Service - Ministry of Finance

NUMBER OF INSURANCE COMPANIES						
	2015	2016				
LIFE	10	10				
COMPOSITE	2	2				
NON - LIFE	27	27				
TOTAL	39	39				

MARKET PENETRATION BY TOP FIVE NON LIFE INSURANCE COMPANIES - 2016

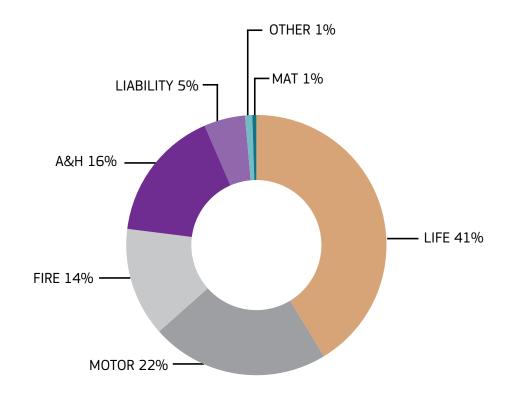
	PREMIUMS (Euro mn)	MARKET SHARE
CNP ASFALISTIKI	49.4	11.0%
GENERAL INSURANCE	45.0	10.0%
UNIVERSAL LIFE	36.3	8.0%
PANCYPRIAN	27.5	6.1%
TRUST	26.4	5.9%

1.2 GROSS PREMIUM WRITTEN INCOME

In 2016, total gross premiums written for both domestic and foreign business increased by 2.5%, from $\[\in \]$ 763 mn in 2015 to $\[\in \]$ 782 mn in 2016. In the non-life insurance segment gross premiums written (excluding policy fees) increased by 3.9% (0.5% increase in 2015) to $\[\in \]$ 459 mn, from $\[\in \]$ 442 mn in 2015. Motor insurance remains, by far,

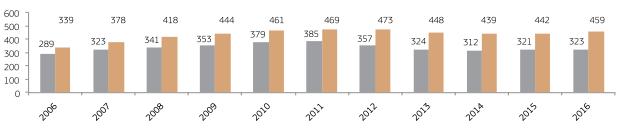
the biggest non-life class with total premiums income in 2016 reaching €173 mn (including the Cyprus Hire Risks pool). In the life insurance segment, total gross premiums written (including policy fees) increased by 0.5% to €323 mn from €321 mn in 2015.

GROSS PREMIUMS WRITTEN BY CLASS (%) - 2016



GROSS PREMIUMS WRITTEN

Euro million



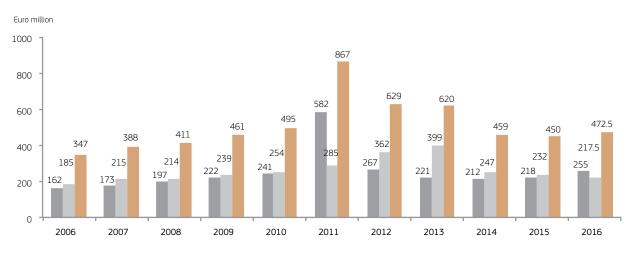
■LIFE ■NON LIFE

1.3 CLAIMS / BENEFITS

In 2016, the total incurred claims increased from \in 456 mn in 2015 to \in 472, 5 mn, a 3, 6% increase year on year . Of the total claims, \in 255 mn related to non-life business, a

17% increase compared to 2015 and €217,5 mn to life business (9% decrease compared to 2015).

GROSS CLAIMS INCURRED

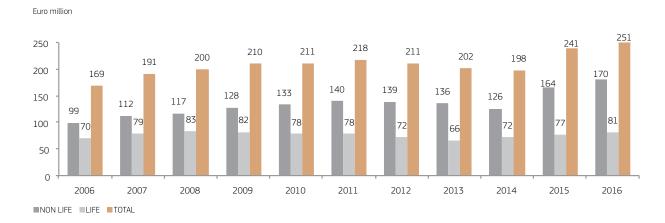


■NON LIFE ■LIFE ■TOTAL

1.4 EXPENSES

Total expenses increased by 4% in 2016 to €251 mn (€241 mn in 2015). In particular, total expenses for non-life business amounted to €170 mn, representing 39% of the

gross earned premiums (38.5% in 2015). For life business, operating expenses reached €81 mn, with an incidence on gross earned premiums of 28% (26% in 2015).



1.5 THE IMPORTANCE OF INSURANCE IN CYPRUS

This section seeks to facilitate the measurement of the financial impact of insurance activity. The indicators used are Premiums/GDP, investments /GDP and the Insurance Density (premiums per capita).

INSURANCE PREMIUMS TO	GDP											
YEARS	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
GDP - At constant prices (Euro mn)	14,731	15,397	16,156	16,747	16,407	16,784	16,838	16,307	15,336	15,101	15,355	15,790
% increase over previous year	3.9%	4.5%	4.9%	3.7%	-2.0%	2.3%	0.3%	-3.2%	-6.0%	-1.5%	1.7%	2.8%
Life premiums (Euro mn)	270	289	322	341	353	376	385	357	324	312	321	323
% increase over previous year	1.9%	7.0%	11.4%	5.9%	3.5%	6.5%	2.3%	-7.1%	-9.3%	-3.7%	2.9%	0.6%
Ratio of Life to GDP	1.8%	1.9%	2.0%	2.0%	2.2%	2.2%	2.3%	2.2%	2.1%	2.1%	2.1%	2.0%
Non - life premiums (Euro mn)	311	339	378	419	444	461	470	473	448	439	442	459
% increase over previous year	10.0%	8.8%	11.6%	10.9%	6.0%	3.8%	1.8%	0.7%	-5.3%	-2.0%	0.7%	3.8%
Ratio of Non - life to GDP	2.3%	2.4%	2.6%	2.8%	3.0%	3.1%	3.1%	3.2%	3.2%	2.9%	2.9%	2.9%
Total premiums (Euro mn)	581	628	700	760	797	837	854	830	772	751	763	782
% increase over previous year	6.1%	8.0%	11.5%	8.6%	4.9%	5.0%	2.0%	-2.8%	-7.0%	-2.7%	1.6%	2.5%
Ratio of Total to GDP	4.3%	4.5%	4.8%	5.0%	5.3%	5.5%	5.6%	5.6%	5.0%	5.0%	5.0%	5.0%

Source : Statistical Service of Cyprus (CYSTAT)

INSURANCE INVESTMENTS	TO GDF											
YEARS	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Investments (Euro mn)	1,731	2,081	2,196	2,463	2,600	2,653	1,860	1,882	1,940	1,841	2,193	2,350
GDP (Euro mn)	14,731	15,397	16,156	16,747	16,407	16,784	16,838	16,307	15,336	15,101	15,355	15,790
Ratio of Investments to GDP	11.8%	13.5%	13.6%	14.7%	15.8%	15.8%	11.0%	11.5%	12.7%	12.2%	14.3%	14.9%

INSURANCE PREMIUMS PER	CAPITA	4										
YEARS	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Population (gov. controlled areas)	744,000	757,900	776,400	796,900	796,930	819,140	839,751	862,011	865,878	858,000	847,008	848,319
Life premiums (Euro mn)	270	289	322	341	353	376	385	357	324	312	321	323
Life premiums per capita	363	381	415	428	443	459	458	414	374	364	379	381
Non - life premiums (Euro mn)	311.2	338.6	377.9	419	444	461	469	473	448	439	442	459
Non - life premiums per capita	418	447	487	526	557	563	558	549	517	512	522	541
Total premiums (Euro mn)	581.2	627.6	699.9	760	797	837	854	830.3	772	751	763	782
Total premiums per capita	781	828	901	954	1000	1022	983	963	892	875	901	922

Source : Eurostat

2

THE GLOBAL INSURANCE MARKET

2.1 THE INTERNATIONAL SETTING

Global insurance premium growth slowed

Total direct premiums written grew by a fairly solid 3.1% in real terms in 2016, down from 4.3% in 2015. The slower rate was due mainly to considerably lower growth in the advanced markets. while China pushed up growth among the otherwise also slowing emerging markets. Premiums in nominal USD terms were up 2.9% to USD 4 732 billion. Nominal USD growth was slower than real growth due to currency depreciations, particularly in the UK and some emerging countries.

LIFE

Life insurance: China is the main growth driver

Global direct life insurance premiums totaled USD 2 617 billion in 2016, up 2.5% in real terms. The growth was slower than the 4.4% gain in 2015, but above the 10-year average of 1.1%. Emerging markets remained the main source of growth, while real premium income in the advanced markets declined by 0.5% to USD 2 110 billion. Life premium growth in advanced markets has stagnated over the past 10 years, which includes the recession of 2008/2009. Premiums in emerging markets grew by 17% in 2016, more than double the long-term average. Once again, growth was formidable in emerging Asia, fueled by rapid growth in China where traditional life products were the key drivers. Sales benefitted from further liberalization of interest rates and government efforts to encourage growth of protection products.

NON - LIFE

Non-life: premium growth slowed down.

Global non-life insurance premiums increased by 3.7% in 2016, down from 4.2% in 2015 but more than the 10-year average growth rate of 2.0%. Premium volumes were USD 2 115 billion in 2016. Emerging market premium growth was almost three times that of the advanced markets but in terms of the contribution to real premium growth, the advanced markets contributed slightly more than the emerging markets.

Non-life premium growth in the advanced markets slowed to 2.3% in 2016 (2015: 3.3%), but was well above the 10-year average of 1.0%. Growth weakened (but remained solid) in all major advanced regions (with the exception of Oceania) due to lower economic growth and softer rates. In the US, personal lines drove growth. The slowdown in Western Europe was caused by considerably lower growth in Germany and France, two of the biggest markets in the region. Spain, Portugal and Greece continued to recover, while there was another decline in Italy. Premium stagnation in advanced Asia (0.3%) was mainly due to contraction in Japan, but the other markets were also affected by lower economic growth and soft prices).

GROSS PREMIUMS WORLDWIDE - 2016

LIFE	NON-LIFE	SHARE OF WORLD MARKET	TOTAL
858,607	611,414	31.1%	1,470,021
608,823	858,085	31.0%	1,466,908
1,000,268	493,260	31.6%	1,493,528
69,212	79,288	3.1%	148,500
39,537	52,987	2.0%	92,524
40,571	20,138	1.3%	60,709
2,617,018	2,115,172	100%	4,732,190
	858,607 608,823 1,000,268 69,212 39,537 40,571	858,607 611,414 608,823 858,085 1,000,268 493,260 69,212 79,288 39,537 52,987 40,571 20,138	MARKET 858,607 611,414 31.1% 608,823 858,085 31.0% 1,000,268 493,260 31.6% 69,212 79,288 3.1% 39,537 52,987 2.0% 40,571 20,138 1.3%

Dollar million		
	LIFE	MARKET SHARE (%)
UK	199,369	23.2%
France	152,817	17.8%
Italy	122,438	14.3%
Germany	94,661	11.0%
Ireland	51,233	6.0%
Switzerland	34,459	4.0%
Other Countries	203,630	23.7%
TOTAL	858,607	100.0%

Dollar million		
	NON-LIFE	MARKET SHARE (%)
Germany	120,360	19.7%
UK	104,839	17.1%
France	84,826	13.9%
Netherlands	63,746	10.4%
Italy	39,945	6.5%
Spain	34,140	5.6%
Other Countries	163,558	26.8%
TOTAL	611,414	100%

Source: Swiss Re Sigma No3/2017 - World Insurance in 2016

3

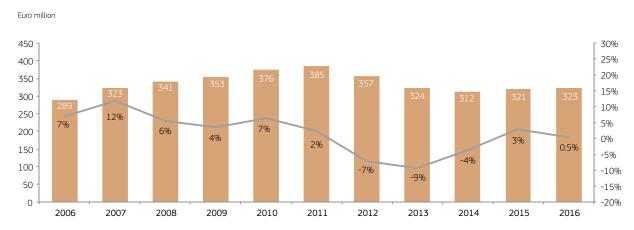
LIFE INSURANCE BUSINESS

3.1 GROSS PREMIUMS

Life insurance: Insurance premiums continued to grow in 2016

Premiums for life classes (including policy fees) amounted in 2016 to €323 mn, registering a 0.5% increase in nominal terms (3% increase in 2015).

GROSS PREMIUMS



■GROSS PREMIUM WRITTEN ■GROWTH RATE

3.2 BENEFITS PAID

In 2016, the Cyprus insurance industry paid out €217,5 mn or € 0.60 mn per day in life insurance benefits. Payouts were down 9% (4% down in 2015) due mainly to a huge

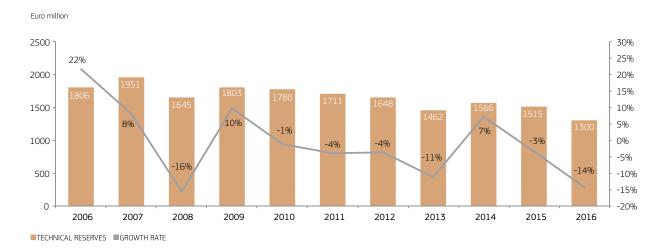
decrease in Surrenders (12% decrease from 2015). The table below shows analytically the benefits paid out per category for the years 2011 through 2016.

BENEFITS PAID - (EURO THO	USANDS)					
	2011	2012	2013	2014	2015	2016
Death Benefits	40,510	37,051	36,587	34,520	33,002	35,423
Disability & Others	20,096	20,437	24,567	22,900	21,139	24,416
Maturities / Expiries	48,888	47,915	45,798	43,856	44,720	35,739
Surrenders	175,345	256,723	292,292	145,262	138,956	121,901
Total	284,839	362,125	399,244	246,538	237,817	217,480

3.3 TECHNICAL RESERVES

Technical Reserves established by life insurers to cover their obligations to policy holders decreased by 14% to €1,300 mn compared to €1,515 mn in 2015.

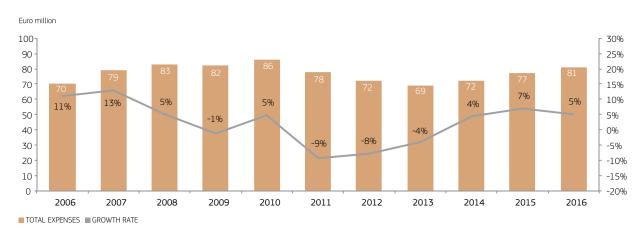
TECHNICAL RESERVES



3.4 EXPENSES

Total commission payable by insurance undertakings to intermediaries and other commission payable decreased by 2, 5% to \leq 38 mn (\leq 39 mn in 2015). Total expenses increased by 5% to 81 mn (77 mn in 2015).

TOTAL EXPENSES



3.5 LIFE BUSINESS

All figures in life business include policy fees.

GROSS PREMIUMS WRITTEN IN 2016 - (EURO THOUSANDS)								
	UNIT LINKED	OTHER	TOTAL					
ALLIANZ LIFE INSURANCE	25	31,284	31,310					
ALTIUS	6,906	5,146	12,051					
ANCORIA	3,231	3,899	7,130					
CNP CYPRIALIFE	63,719	15,781	79,500					
ETHNIKI INSURANCE (CYPRUS)	5,570	1,475	7,045					
EUROLIFE	68,385	14,066	82,451					
HELLENIC ALICO LIFE INSURANCE	2,625	8,075	10,700					
LIBERTY LIFE INSURANCE	0	1,235	1,235					
METLIFE	6,012	15,796	21,808					
MINERVA INSURANCE	387	185	572					
PRIME INSURANCE	21,611	2,390	24,001					
UNIVERSAL LIFE INSURANCE	38,886	6,573	45,458					
TOTAL	217,356	105,905	323,261					

POLICIES IN FORCE	AS AT THE EN	O OF 201	.6
	INDIVIDUAL	GROUP	TOTAL
ALLIANZ LIFE INSURANCE	919	55	974
ALTIUS	7,545	48	7,593
ANCORIA	272	559	831
CNP CYPRIALIFE	46,993	145	47,138
ETHNIKI INSURANCE (CYPRUS)	5,947	27	5,974
EUROLIFE	73,619	68	73,687
HELLENIC ALICO LIFE INSURANCE	2,701	61	2,762
METLIFE	23,404	406	23,810
MINERVA INSURANCE	852	0	852
PRIME INSURANCE	19,740	11	19,751
UNIVERSAL LIFE INSURANCE	36,785	67	36,852
TOTAL	218,777	1,447	220,224

3.6 TOTAL NEW BUSINESS (INDIVIDUAL)

Total New Business shows the growth of life insurance business in Cyprus.

The Analysis of New Business (Individuals) reveals that the total number of policy contracts decreased by 9% in 2016.

Overall total gross written premiums in New Business reached € 56,5 mn, registering a 12% increase in 2016.

2012-2016 (Euro thousand)	2012	2013	2014	2015	2016
Number of Policies:	24,605	21,944	23,472	26,799	24,376
Unit Linked	13,475	12,268	14,060	15,804	16,413
Other Life	10,901	9,363	8,999	10,469	7,374
Single Premium	229	313	413	526	589
Total Gross Premiums Written:	33,957	35,500	43,404	50,581	56,551
Unit Linked	23,834	20,120	22,834	25,889	27,754
Other Life	5,314	5,254	5,253	6,052	6,031
Single Premium	4,809	10,125	15,317	18,640	22,766

NEW BUSINESS GROSS PREMILIMS WRITTEN DURING 2016 INDIVIDUAL - (FURO THOUSAND)

	REGULAR PREMIUMS		SINGLE	TOTAL
	UNIT LINKED	OTHER	PREMIUMS	PREMIUMS
ALLIANZ	25	229	0	255
ALTIUS	2,069	1,591	166	3,826
ANCORIA	0	0	4,990	4,990
CNP CYPRIALIFE	8,790	1,276	7,370	17,437
ETHNIKI INSURANCE	767	232	331	1,330
EUROLIFE	6,376	1,162	3,789	11,328
HELLENIC ALICO	327	0	0	327
METLIFE	1,530	473	543	2,545
MINERVA	0	0	0	0
PRIME INSURANCE	2,684	651	0	3,335
UNIVERSAL LIFE	5,186	417	5,577	11,179
TOTAL	27,754	6,031	22,766	56,551

BENEFITS PAID IN 2016 - (EURO THOUSAND)

	DEAT	HS	MATURI	TIES
	NO. OF POLICIES	AMOUNT PAID	NO. OF POLICIES	AMOUNT PAID
ALLIANZ	336	14,812	3	223
ALTIUS	29	1,515	8	218
ANCORIA	1	1	0	0
CNP CYPRIALIFE	55	3,292	633	8,006
ETHNIKI INSURANCE	6	460	0	0
EUROLIFE	142	8,196	439	4,877
HELLENIC ALICO	45	1,766	70	342
METLIFE	47	1,749	348	7,552
MINERVA	2	68	19	407
PRIME INSURANCE	17	741	71	536
UNIVERSAL LIFE	59	2,823	797	13,577
TOTAL	739	35,423	2,388	35,739

BENEFITS PAID IN 2016 - (EURO THOUSAND)

	OTHER INSURE	D EVENTS	SURREN	DERS
	NO. OF POLICIES	AMOUNT PAID	NO. OF POLICIES	AMOUNT PAID
ALLIANZ	266	1,694	3	223
ALTIUS	3,940	1,421	315	3,122
ANCORIA	0	0	238	3,287
CNP CYPRIALIFE	1,118	11,377	3,060	36,767
ETHNIKI INSURANCE	634	515	231	2,014
EUROLIFE	158	2,529	4,026	38,826
HELLENIC ALICO	39	1,150	388	960
METLIFE	22	-8	660	9,732
MINERVA	15	41	66	668
PRIME INSURANCE	0	4,226	1,402	8,174
UNIVERSAL LIFE	44	1,472	1,995	18,128
TOTAL	6,236	24,416	12,384	121,901

3.7 LIFE TECHNICAL RESULTS

PREMIUMS	
Gross Premiums Earned	290,716
Reinsurance Premiums	35,643
Net Premiums	255,073
Rectification	255,075
Investment Income	9,779
Increase in the value of Life assets	4,350
Net Premiums	269,203
CLAIMS	
Gross Claims incured	200,378
Claims recoverable from reinsurers	17,063
Net Claims Incurred	183,315
EXPENSES	
Commissions - Acquisition	17,549
Commissions - Renewal	12,305
Management expenses - Acquisition	17,837
Management expenses - Renewal	24,518
Other Admin/Management Expenses	0
Commission recoverable from reinsurers	8,498
Net Administration / Management Expenses and Commissions	63,710
	247,025
LIFE RESERVES	
Increase in reserves	-3,575
Other Income	3,554
Other Expenditure	1,230
Taxation	4,003
Profits before tax	28,077

4

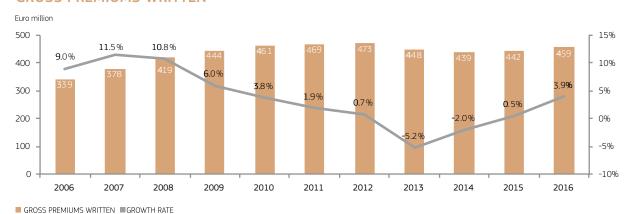
NON - LIFEINSURANCE
BUSINESS

4.1 GROSS PREMIUMS WRITTEN

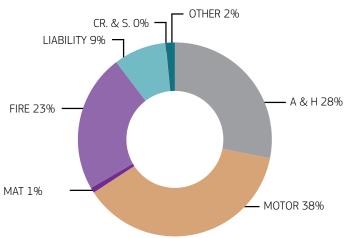
In 2016, non – life gross premiums written (excluding policy fees), amounted to €459 mn compared to €442 mn in 2015. Non – life income registered 3.9% increase in nominal terms

(0.5% increase in 2015). In terms of relative size, non – life premiums represent 59% of the total (life and non – life business).

GROSS PREMIUMS WRITTEN



GROSS PREMIUMS WRITTEN BY CLASS (%) - 2016

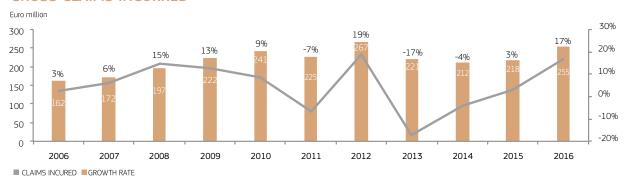


4.2 CLAIMS

The gross incurred claim cost for 2016 amounted to €255 mn (€218 mn in 2015), a 17% increase compared

to 2015. The incurred claim cost accounts for 56% of the total non – life gross premiums written for the year 2016.

GROSS CLAIMS INCURRED



4.3 NON - LIFE TECHNICAL RESULTS

The technical accounts as well as the number of key ratios are used to assess the efficiency and profitability of the non – life insurance markets in 2016.

Non-life insurers reported underwriting results of €22,7 mn.

TOTAL	A.&H.	MOTOR	M.A.T.	FIRE	LIABILITY	CREDIT	OTHER	TOTAL
Premiums								
Gross premiums written	120,749	165,312	3,554	105,021	40,306	199	6,906	442,046
Gross premiums earned	118,204	162,903	3,496	104,031	39,510	192	8,056	436,391
Reinsurance premiums	41,539	20,617	1,470	53,813	10,406	135	5,425	133,405
Net premiums written	79,209	144,695	2,084	51,208	29,900	64	1,480	308,641
Net premiums earned	76,413	148,646	2,019	42,077	28,344	63	1,555	299,118
Claims								
Gross Claims incured	93,667	107,363	902	39,802	13,284	86	-58	255,046
Net Claims Incurred	61,892	101,508	713	11,579	11,715	40	92	187,538
Expenses								
Operating Expenses	10,837	18,568	528	9,142	4,427	23	325	43,848
Commission Payable & Acquisition costs	18,461	44,623	819	23,962	7,450	30	1,858	97,203
Total Expenses	29,298	63,191	1,347	33,104	11,876	53	2,182	141,051
Reinsurance Commissions recoverable	8,301	1,951	453	15,598	1,693	25	759	28,780
Policy Fees	1,043	13,649	102	7,545	1,027	2	59	23,427
Technical Results	-5,433	-452	514	20,538	7,473	-3	99	22,735

Data for preparing these results are based on records of companies representing 95% marketshare of the non-life market. These results do not include business written in Cyprus by the Cyprus Hire Risks Pool.

4.4 KEY FINANCIAL INDICATORS

CLAIMS RATIO (GROSS) (GROSS INCURRED CLAIMS)/(GROSS PREMIUMS EARNED)				
CLASS	2015	2016		
Accident & Health	76.1%	79.2%		
Motor	64.9%	65.9%		
M.A.T	19.9%	25.8%		
Fire	19.0%	38.3%		
Liability	26.2%	33.6%		
Credit & Suretyship	188.0%	45.0%		
Other	22.1%	-0.7%		
Total Non - Life	51.4%	58.4%		

CLAIMS RATIO (NET) (NET INCURRED CLAIMS)/(NET PREMIUMS EARNED)					
CLASS	2015	2016			
Accident & Health	79.5%	81.0%			
Motor	67.4%	68.3%			
M.A.T	26.2%	35.3%			
Fire	26.4%	27.5%			
Liability	31.0%	41.3%			
Credit & Suretyship	-35.1%	62.8%			
Other	0.2%	5.9%			
Total Non - Life	60.7%	62.7%			

GROSS EXPENSE RATIO (OPERATING EXPENSES)/(GROSS PREMIUMS EARNED)				
CLASS	2015	2016		
Accident & Health	7.4%	9.2%		
Motor	10.6%	11.4%		
M.A.T	12.7%	15.1%		
Fire	7.7%	8.8%		
Liability	9.8%	11.2%		
Credit & Suretyship	13.0%	11.9%		
Other	4.3%	4.0%		
Total Non - Life	8.9%	10.0%		

NET EXPENSE RATIO (OPERATING EXPENSES)/(NET PREMIUMS EARNED)					
CLASS	2015	2016			
Accident & Health	11.6%	14.2%			
Motor	12.0%	12.5%			
M.A.T	22.8%	26.1%			
Fire	22.1%	21.7%			
Liability	15.0%	15.6%			
Credit & Suretyship	39.2%	36.1%			
Other	22.3%	20.9%			
Total Non - Life	13.7%	14.7%			

GROSS ACQUISITION COST RATIO (COMMISION & ACQUISITION COSTS)/(GROSS PREMIUMS EARNED)		
CLASS	2015	2016
Accident & Health	17.1%	15.6%
Motor	26.4%	27.4%
M.A.T	23.3%	23.4%
Fire	22.0%	23.0%
Liability	16.9%	18.9%
Credit & Suretyship	15.0%	15.6%
Other	20.4%	23.1%
Total Non - Life	21.9%	22.3%

NET ACQUISITION COST RATIO (COMMISSION & ACQUISITION COSTS)-(REINSURANCE COMMISSION)	DN))/(NET PREMIUMS EARN	
CLASS	2015	2016
Accident & Health	14.9%	13.3%
Motor	27.4%	28.7%
M.A.T	15.2%	18.1%
Fire	15.6%	19.9%
Liability	16.2%	20.3%
Credit & Suretyship	26.5%	8.7%
Other	56.5%	70.6%
Total Non - Life	21.8%	22.9%

CLASS	2015	2016
Accident & Health	100.5%	104.0%
Motor	101.9%	104.7%
M.A.T	55.8%	64.3%
Fire	48.6%	70.1%
Liability	53.0%	63.7%
Credit & Suretyship	215.9%	72.5%
Other	46.9%	26.4%
Total Non - Life	82.2%	90.8%

(NET CLAIMS RATIO+NET EXPENSE RATIO+NET ACQUISITION COST RATIO)			
CLASS	2015	2016	
Accident & Health	106.1%	108.5%	
Motor	106.8%	109.5%	
M.A.T	64.2%	79.6%	
Fire	64.1%	69.1%	
Liability	62.2%	77.3%	
Credit & Suretyship	30.6%	107.6%	
Other	79.0%	97.4%	
Total Non - Life	96.2%	100.2%	

INDIVIDUAL CLASSES OF NON-LIFE INSURANCE 5

5.1 MOTOR VEHICLE INSURANCE BUSINESS

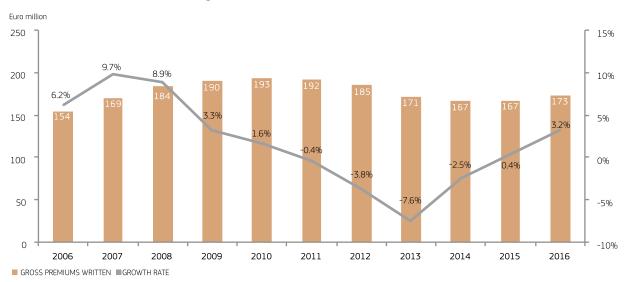
5.1.1 GROSS PREMIUM WRITTEN

Motor insurance (excluding policy fees) represents 38% of total non-life premium income and is the largest non-life business line in Cyprus.

In 2016, motor insurance gross premiums written are estimated to have totaled €173 mn against €167 mn in

2015. This corresponds to a 3.2% increase (0.4% increase in 2015.

Motor insurance premiums include premiums allocated by the Cyprus Hire Risks Pool.

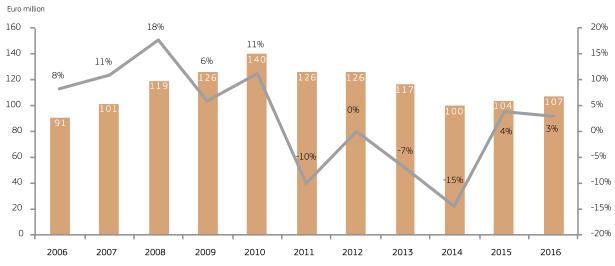


5.1.2 CLAIMS

In 2016, total claims incurred amounted to \in 107 mn. This corresponds to a 3% increase from last year. The gross claims ratio increased to 65.9 % in the year under review

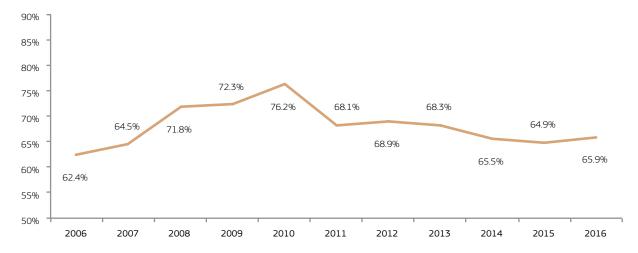
compared to 64.9 % in 2015. The gross claims ratio for Cyprus remains for this Year as well below the European average of 77%.

GROSS CLAIMS INCURRED



■ GROSS CLAIMS INCURED ■ GROWTH RATE

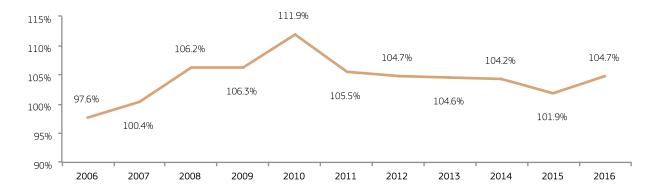
GROSS CLAIMS RATIO



5.1.3 COMBINED RATIO

The gross combined ratio brings together the claims and the expense ratios. It is mainly influenced by changes in claims expenditures and premiums, since operating expenses are relatively small. The combined ratio fell below 100% in 2003 and remained below that level until 2006. The combined ratio went above 100% in 2007 and continues to be at that level throughout 2016 (104.7%).

COMBINED RATIO



5.1.4 ROAD ACCIDENT STATISTICS

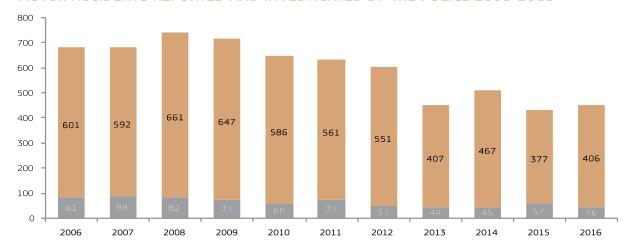
The figures presented below were obtained from police records.

Of the 1010 accidents reported and investigated by the police in 2016, 46 involved fatal injuries, 406 were serious personal injuries, and 558 related to minor personal injuries.

The number of persons killed in road accidents in 2016 decreased by 19% to 46. The number of persons sustaining serious injuries increased by 8% and that of persons slightly injured decreased by 2% over 2015.

Source: Police department - Traffic statistics office

MOTOR ACCIDENTS REPORTED AND INVESTIGATED BY THE POLICE 2006-2016



■ FATAL ■ SERIOUS PERSONAL INJURIES

Source: Police department - Traffic statistics office

The 46 persons who received fatal injuries in road accidents during the year under review are classified as follows:

ROAD ACCIDENT VICTIMS			
	2015	2016	Increase/ Decrease
Persons killed	57	46	-19%
Persons seriously injured	377	406	8%
Persons slightly injured	570	558	-2%
Total	1,004	1,010	0.6%

Source: Police department - Traffic statistics office

CLASSIFICATION OF FATALLY INJURED			
	2015	2016	
Drivers of various types of vehicles	19	14	
Pedestrians	16	14	
Motorcyclists	12	10	
Passengers	6	5	
Autocyclists	1	1	
Pedalcyclists	1	0	
Motorcycle pillion riders	1	2	
Autocycle pillion riders	1	0	
Total	57	46	

Source: Police department - Traffic statistics office

As regards to the number of victims by district (referring to the place of accident), Limassol recorded in 2016 the highest number of victims (412), registering an increase of 1% from last year (409).

VICTIMS BY DISTRICT					
DISTRICT			PERCENTAGE OF THE TOTAL		
	2015	2016	2015	2016	
Nicosia	206	235	20.5%	23.3%	
Limassol	409	412	40.7%	40.8%	
Larnaca	140	144	13.9%	14.3%	
Paphos	143	118	14.2%	11.7%	
Famagusta	73	77	7.3%	7.6%	
Morphou	33	24	3.3%	2.4%	
Total	1,004	1,010	100.0%	100.0%	

Source: Police department - Traffic statistics office

5.2 FIRE AND OTHER DAMAGE TO PROPERTY INSURANCE BUSINESS

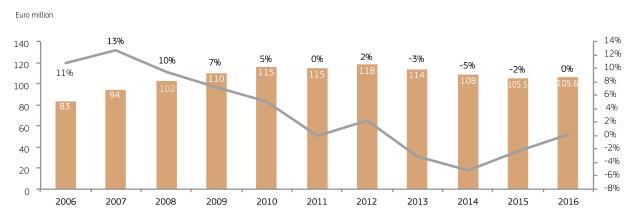
Property insurance is the third largest non-life business line, accounting for 23% of total premium income.

Total gross premiums written (excluding policy fees) amounted in 2016 to \in 105.6 mn, registering a 0.1%

increase from 2015.

Gross incurred claims in 2016 recorded 100% increase with total claims amounted to €40 mn compared to €20 mn in 2015.

GROSS PREMIUMS WRITTEN



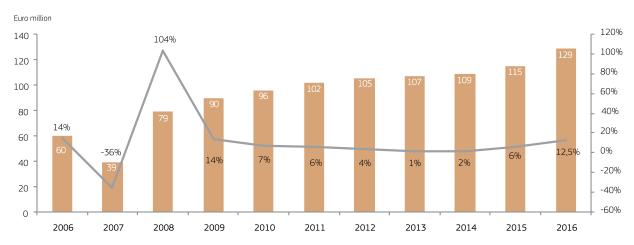
■ GROSS PREMIUMS WRITTEN ■ GROWTH RATE

5.3 ACCIDENT & HEALTH INSURANCE BUSINESS

Accident & Health represents nearly 28% of all non-life business. Data for Accident & Health insurance premiums indicates a growth of 12.5% compared to 5% in 2015. Overall gross premiums written (excluding policy fees) reached €129 mn in 2016 (€115 mn in 2015).

Growth in this sector was driven by health business as consumer interest for private health insurance increased due to escalating problems in the provision of public health services.

GROSS PREMIUMS WRITTEN



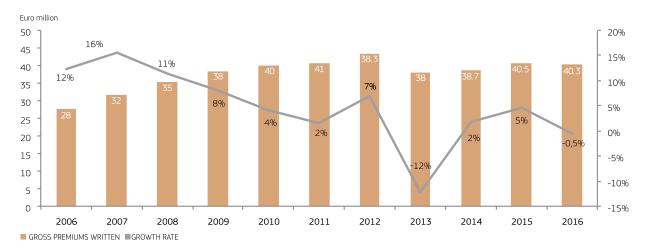
■ GROSS PREMIUMS WRITTEN ■ GROWTH RATE

5.4 LIABILITY INSURANCE BUSINESS

Total gross premiums written (excluding policy fees) in liability insurance business amounted to €40.3 mn (€40.5 mn in 2015), exhibiting a decrease of 0.5% (5%

increase in 2015). Liability premiums accounted for 9% of total non-life gross premiums written during the year under review.

GROSS PREMIUMS WRITTEN

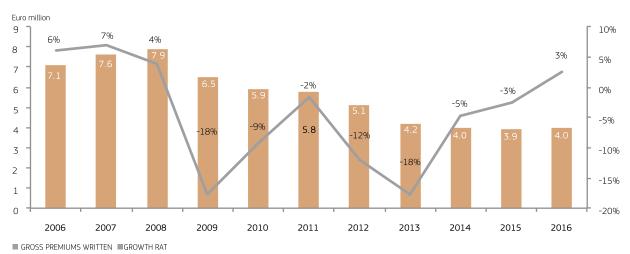


5.5 MARINE, AVIATION & TRANSPORT INSURANCE BUSINESS

Total marine, aviation and transport gross premiums written (excluding policy fees) in 2016 amounted to €4 mn against €3,9 mn in 2015.

This is a 3% increase compared to a 3% decrease in 2015.

GROSS PREMIUMS WRITTEN



5.6 CREDIT & SURETYSHIP INSURANCE BUSINESS

In 2016, total gross premiums written (excluding policy fees) in the credit & suretyship class amounted to

€199,000 compared to € 216,000 in 2015. This is a 8% decrease in the year under review.

5.7 OTHER INSURANCE BUSINESS

This class comprises any insurance business not included in other classes of non-life insurance. Total

gross premiums written for other business decreased in 2016 by 28% to \in 6,9 mn (\in 9,5 mn in 2015).

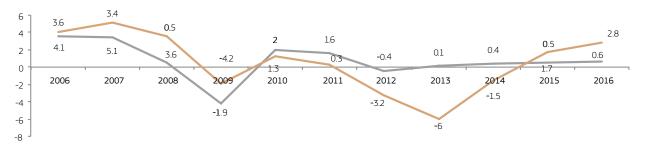
6

CYPRUS ECONOMY IN 2016

6.1 OVERVIEW

GDP for the year 2016 is provisionally estimated at €17.901,4 mn at current prices compared to €17.637,2 mn in 2015 and €15.789,9 mn at constant 2005 prices (chain

linking method) compared to $\$ 15.354,6 mn in 2015. The growth rate in real terms is estimated at 2,8% in 2016, compared to 1,7% in 2015.



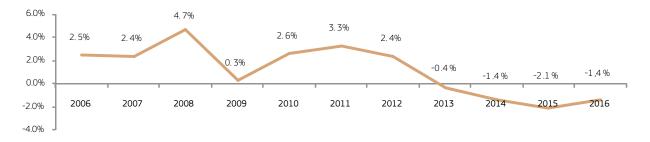
■ CY GROWTH RATE ■ EU GROWTH RATE

Source: Statistical Service of Cyprus (CYSTAT)

6.2 INFLATION

The inflation rate, based on the Consumer Price Index, decreased to -1,4% in 2016 from -2,1% in 2015.

Cyprus inflation (CPI) 2006-2016



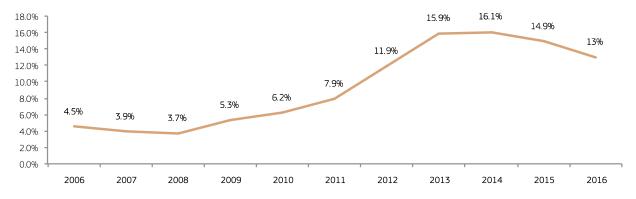
CY INFLATION

Source: Statistical Service of Cyprus (CYSTAT)

6.3 LABOUR MARKET

The unemployment rate, which is based on the Labor Force Survey (LFS), recorded a decrease, reaching 13% from 14,9% in 2015.

Cyprus unemployment rate 2006-2016



■ UNEMPLOYMENT RATE

Source: Statistical Service of Cyprus (CYSTAT)

6.4 SELECTED ECONOMIC INDICATORS

GDP (Gross Domestic Product)	2015	2016
GDP at constant market prices (euro mn):	15,354.6	15,789.9
GDP at current market prices (euro mn):	17,637.2	17,901.4
GDP growth in real terms (%):	1.7	2.8
GDP growth in nominal terms (%)	0.4	1.5
Gainfully employed population for the production of GDP (000's):	358.2	359.9
GDP per gainfully employed population at current market prices (euro):	49.238	49.740
Annual increase of GDP per gainfully employed population in nominal terms (%):	1.4	1.2
GDP per gainfully employed population at constant market prices (euro):	42.866	43.873
Annual increase of GDP per gainfully employed population in real terms (%):	2.9	2.8
GNP (Gross National Product)		
GNP at current market prices (euro mn):	17,574.7	17,261.4
GNP at constant market prices (euro mn):	15,300.3	15,225.4
Mid-year population for the government controlled areas (000,s)	814.6	822.3
GNP per capita at current market prices (euro mn):	20,732.2	20,233.7
Per Capita GNP annual growth in nominal Terms (%):	4.5	-2.4
GNP per capita at constant market prices (euro mn):	18,049.2	17,847.1
Per Capita GNP annual growth in real Terms (%):	5.8	-1.1
Unemployment & Inflation		
Inflation rate (%):	-2.1	-1.4
Unemployment rate (%):	14.9	13.0

Source: Statistical Service of Cyprus (CYSTAT)

THE PEOPLE BEHIND THE IAC

BOARD OF DIRECTORS



A. Kritiotis Chairman



A. Pantelidou Vice Chairman (Life)



A. Stylianou Vice Chairman (Non-Life)



E. Anastasiades



A. Karpasitis



C. Christodoulou



C.Dekatris



M. Michaelides



N. Antoniou



P. Michaelides



P. Zachariades



S. Floridis



S. Dimitriou



A. Stylianou

IAC COMMITTEES AND CHAIRPERSONS

LIFE Antonis Karpasitis

HEALTH Artemis Pantelidou

SOLVENCY II Andreas Stylianou **PENSIONS** Andreas Kritiotis

TAXATION Evangelos Anastasiades

FRAUD Michael Tyllis

INSURANCE

ECONOMICS & STATISTICS

Andreas Stylianou

GENERAL BUSINESS Constantinos Dekatris

LEGAL

Anthie Zachariades

RISK MANAGEMENT CONSULTATION COMMITTEE

Athos Charalambous

IAC SECRETARIAT



Stephie Dracos Director General



Elpida Constantinou Executive Assistant to the Director General



Ianthi Pilavakis Insurance Market and Administration



Stefanos Sofroniou Legal Services



Ioannis Pampakas Statistical Services

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FAX NUMBER: +357 22352277

E-MAIL ADDRESS: Allianz@cytanet.com.cy

HOMEPAGE: www.allianz.gr PLACE OF INCORPORATION: Greece

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Motor, Fire, Accident & Health, M.A.T, Liability



ALTIUS INSURANCE LTD.

EXECUTIVE VICE CHAIRMAN & C.E.O: Evangelos Anastasiades

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E-MAIL ADDRESS: customer_service@altiusinsurance.com.cy

HOMEPAGE: www.altiusinsurance.eu PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Motor, Fire,

Accident & Health, M.A.T, Liability, Assistance



ANCORIA INSURANCE

CEO:Tasos Anastasi

ADDRESS: P.O.Box 23415 - 1683 Nicosia

REGISTERED OFFICE: 36, Laodikias str., 2028 Strovolos, Nicosia

TELEPHONE: + +357 22551300 FAX NUMBER: + +357 22498592 EMAIL ADDRESS: info@ancoria.com HOMEPAGE: www.en.ancoria.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Management of

Group Pension Funds.



AIG EUROPE LIMITED

C.E.O.: Stavros Floridis

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TELEPHONE: +357 22699999 FAX NUMBER: +357 22699700

E-MAIL ADDRESS: cy.customer.relations@aig.com

HOMEPAGE: www.aig.com PLACE OF INCORPORATION: U.S.A.

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



METLIFE EUROPE DAC.

Legal Representative: Christodoulos Ellinopoulos ADDRESS: P.O.Box 21383 - 1507 Nicosia

TELEPHONE: +357 22845845 FAX NUMBER: +357 22845606

E-MAIL ADDRESS: contact@metlife.com.cy HOMEPAGE: www.metlifealico.com.cy PLACE OF INCORPORATION: Ireland

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Accident

& Health



ATLANTIC INSURANCE PUBLIC CO LTD.

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HOMEPAGE: www.atlantic.com.cy PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire, Accident & Health, M.A.T, Liability, Credit & Suretyship, Other



COMMERCIAL GENERAL INSURANCE LTD.

C.E.O: Constantinos P. Dekatris

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CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire, Accident & Health, M.A.T, Liability, Credit & Suretyship, Other



COSMOS INSURANCE CO. PUBLIC LTD.

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E-MAIL ADDRESS: info@cosmosinsurance.com.cy HOMEPAGE: www.cosmosinsurance.com.cy

PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire, Accident & Health, M.A.T., Liability, Other



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E-MAIL ADDRESS: info@ethnikiinsurance.com HOMEPAGE: www.ethnikiinsurance.com

PLACE OF INCORPORATION: Cyprus CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Accident &

Health, Motor, Fire, MAT, Liability, Credit, Other



EUROLIFE LTD.

C.E.O: Artemis Pantelidou

ADDRESS: P.O.Box 21655 - 1511 Nicosia

TELEPHONE: +357 22124000 FAX NUMBER: +357 22341090

E-MAIL ADDRESS: info@eurolife.bankofcyprus.com

HOMEPAGE: www.eurolife.com.cy PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Accident

& Health



EUROSURE INSURANCE CO. LTD.

CHAIRMAN & C.E.O: Loucas Benfield ADDRESS: P.O.Box 21961 - 1515 Nicosia TELEPHONE: +357 22882500 FAX NUMBER: +357 22882599 E-MAIL ADDRESS: info@eurosure.com HOMEPAGE: www.eurosure.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



General Insurance of Cyprus

GAN DIRECT INSURANCE LTD.

C.E.O: George Nicolaides

ADDRESS: P.O.Box 51998 - 3509 Limassol

TELEPHONE: +357 25885885 FAX NUMBER: +357 25735577 E-MAIL ADDRESS: info@gandirect.com HOMEPAGE: www.gandirect.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, Liability, M.A.T



ADDRESS: P.O.Box 21668 - 1511 Nicosia

TELEPHONE: +357 22128700 FAX NUMBER: +357 22123706

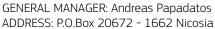
E-MAIL ADDRESS: general@gic.bankofcyprus.com

GENERAL INSURANCE CO OF CYPRUS LTD.

HOMEPAGE: www.gic.com.cy PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire, Accident & Health, M.A.T, Liability, Credit & Suretyship, Other

HELLENIC ALICO LIFE INSURANCE CO. LTD.



TELEPHONE: +357 22501581 FAX NUMBER: +357 22450750 E-MAIL ADDRESS: life@hellenibank.com HOMEPAGE: www.hellenicalico.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Accident

& Health



HYDRA INSURANCE CO. LTD.

C.E.O: Pavlos Kleanthous ADDRESS: P.O.Box 24653 - 1302 Nicosia TELEPHONE: +357 22454700

FAX NUMBER: +357 22454704

E-MAIL ADDRESS: info@hydrainsurance.com.cy

HOMEPAGE: www.hydrainsurance.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability



PRIME INSURANCE CO LTD.

C.E.O: Michalis Michaelides ADDRESS: P.O.Box 22475 - 1522 Nicosia TELEPHONE: +357 22896000 FAX NUMBER: +357 22896001

E-MAIL ADDRESS: info@primeinsurance.eu HOMEPAGE: www.primeinsurance.eu PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Motor, Fire,

Accident & Health, M.A.T, Liability, Other



ASFALISTIKI ETERIA I KENTRIKI LTD

C.E.O: Stelios Georgallides ADDRESS: P.O.Box 25131 - 1307 Nicosia TELEPHONE: +357 22745745 FAX NUMBER: +357 22745746 E-MAIL ADDRESS: info@kentriki.com.cy HOMEPAGE: www.kentriki.com.cy PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



CNP CYPRIALIFE LTD.

GENERAL MANAGER: Andreani Callimachou ADDRESS: P.O.Box 20819 - 1664 Nicosia TELEPHONE: +357 22111213 FAX NUMBER: +357 22363407 E-MAIL ADDRESS: cyprialife@cnpcyprus.com HOMEPAGE: www.cnpcyprus.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Accident

& Health



ASFALISTIKI

CNP ASFALISTIKI LIMITED.

GENERAL MANAGER: Andreas C. Stylianou ADDRESS: P.O. Box 25218 - 1307 Nicosia TELEPHONE: +357 22887600

FAX NUMBER: +357 22887651 E-MAIL ADDRESS: Llcustomerservice@cnpcyprus.com

HOMEPAGE: www.cnpcyprus.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T,

Liability, Credit & Surety ship, Other



LUMEN INSURANCE - A trademark of GasanMamo Insurance LTD (MALTA)

AGENT & ATTORNEY: CONSTANTINOS PRODROMOU

Prodromou & Makriyiannis Insurance Underwriting Agencies & Consultants, Agent of Lumen Insurance, a tradename of GasanMamo Insurance Limited of Msida Road, Gzira GZR1405, Malta

ADDRESS: P.O.Box 25045 - 1306 Nicosia

TELEPHONE: +357 22353625 FAX NUMBER: +357 22353516

E-MAIL ADDRESS: info@pminsurancebrokers.com HOMEPAGE: www.pminsurancebrokers.com

PLACE OF INCORPORATION: Malta

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



MINERVA INSURANCE CO. PUBLIC LTD.

C.E.O: Costakis Koutsokoumnis ADDRESS: P.O.Box 23554 - 1684 Nicosia TELEPHONE: +357 22551616 FAX NUMBER: +357 22551717

E-MAIL ADDRESS: minerva@minervacy.com

PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



OLYMPIC INSURANCE CO LTD

C.E.O: Angelos Panayi

ADDRESS: P.O.Box 28732 - 2082 Nicosia

TELEPHONE: +357 22442144 FAX NUMBER: +357 22442145 E-MAIL ADDRESS: info@olympicins.eu HOMEPAGE: www.olympicins.eu PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



PANCYPRIAN INSURANCE LTD.

C.E.O: Socrates Demetriou ADDRESS: P.O.Box 21352 - 1507 Nicosia

TELEPHONE: +357 22743743 FAX NUMBER: +357 22677656

E-MAIL ADDRESS: pancyprian@hellenicbank.com HOMEPAGE: www.pancyprianinsurance.com

PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



PROGRESSIVE INSURANCE CO. LTD.

C.E.O: Takis Haggiandreou

ADDRESS: P.O.Box 22111 - 1517 Nicosia

TELEPHONE: +357 22758585 FAX NUMBER: +357 22754747

E-MAIL ADDRESS: customercare@progressiveic.com

HOMEPAGE: www.progressiveic.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire, Accident & Health, M.A.T, Liability, Credit & Suretyship, Other



ROYAL CROWN INSURANCE CO. LTD.

C.E.O: Philios Zachariades

ADDRESS: P.O.Box 24690 - 1302 Nicosia

TELEPHONE: +357 22885555 FAX NUMBER: +357 22670757

E-MAIL ADDRESS: info@royalcrowninsurance.eu HOMEPAGE: www.royalcrowninsurance.com

PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T., Liability, Other



TRUST INTERNATIONAL INSURANCE CO. (CYPRUS) LTD.

C.E.O: Christos Christodoulou

ADDRESS: 79 Limassol Avenue, 1&3 Kosti Palama corner, 2121

Aglantzian Nicosia

TELEPHONE: +357 22050100 FAX NUMBER: +357 22050290

E-MAIL ADDRESS: enquiries@trustcyprusinsurance.com

HOMEPAGE: www.trustcyprusinsurance.com

PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T., Liability, Other



UNIVERSAL LIFE INSURANCE PUBLIC CO. LTD.

C.E.O: Andreas Kritiotis

ADDRESS: P.O.Box 21270 - 1505 Nicosia

TELEPHONE: +357 22882222 FAX NUMBER: +357 22882200 E-MAIL ADDRESS: info@unilife.com.cy HOMEPAGE: www.universallife.com.cy PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Life, Accident

& Health



YDROGIOS INSURANCE CO. (CYPRUS) LTD.

C.E.O: Nakis Antoniou

ADDRESS: P.O.Box 40378 - 6303 Larnaka

TELEPHONE: +357 24200800

FAX NUMBER: +357 24828299

E-MAIL ADDRESS: ydrogios@cytanet.com.cy HOMEPAGE: www.ydrogios.com.cy

PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Motor, Fire,

Accident & Health, M.A.T, Liability, Other



AMERICAN HELLENIC HULL INSURANCE COMPANY

CEO: Ilias Tsakiris

ADDRESS: 4, Kallitheas str., Imperial House, 2nd Floor, Office 202,

2086 Limassol

TELEPHONE: +357 25584545 FAX NUMBER: +357 25584641 EMAIL ADDRESS: info@ahhic.com HOMEPAGE: www.ahhic.com PLACE OF INCORPORATION: Cyprus

CLASSES OF INSURANCE LICENSED TO TRANSACT: Marine



INTERAMERICAN, PROPERTY AND CASUALTY **INSURANCE COMPANY**

LEGAL REPRESENTATIVE: Spyros Economou ADDRESS: 42-44 Griva Digeni str., 1080 Nicosia

TELEPHONE: 800 88 800 FAX NUMBER: 22200710

E-MAIL ADDRESS: helpdesk@anytimeonline.com.cy

WEBPAGE: anytimeonline.com.cy PLACE OF INCORPORATION: Greece

CLASSES OF INSURANCE LICENSED TO TRANSACT: Land vehicles, Fire and natural forces, other damage to property, Motor vehicle

liability, legal expenses, assistance

LIST OF
INSURANCE
COMPANIES &
OTHER BODIES

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LIST OF INSURANCE/REINSURANCE UNDERTAKINGS OPERATING IN OR FROM CYPRUS

A. DOMESTIC INSURANCE/REINSURANCE UNDERTAKINGS

LIFE UNDERTAKINGS

- 1 CNP CYPRIALIFE LTD
- 2 ETHNIKI INSURANCE (CYPRUS) LTD
- 3 EUROLIFE LTD
- 4 HELLENIC ALICO LIFE INSURANCE CO LTD
- 5 UNIVERSAL LIFE INSURANCE PUBLIC CO. LTD.

NON - LIFE UNDERTAKINGS

- 1 AMERICAN HELLENIC HULL
- 2 ASFALISTIKI ETERIA I KENTRIKI
- 3 ATLANTIC INSURANCE PUBLIC CO LTD
- 4 COMMERCIAL GENERAL INSURANCE LTD.
- 5 COSMOS INSURANCE CO. PUBLIC.LTD
- 6 CNP ASFALISTIKI LTD
- 7 ETHNIKI GENERAL INSURANCE (CYPRUS) LTD.

- 8 EUROSURE INSURANCE CO. LTD.
- 9 GAN DIRECT INSURANCE LTD.
- 10 GENERAL INSURANCE CO OF CYPRUS LTD.
- 11 HERMES INSURANCE LTD.
- 12 HYDRA INSURANCE CO. LTD
- 13 HYDROGIOS INSURANCE CO. (CYPRUS) LTD.
- 14 PANCYPRIAN INSURANCE LTD.
- 15 PROGRESSIVE INSURANCE CO. LTD.
- 16 ROYAL CROWN INSURANCE CO. LTD.
- 17 MINERVA INSURANCE CO PUBLIC LTD
- 18 LIBERTY LIFE INSURANCE PUBLIC CO LTD

LIFE & NON - LIFE (COMPOSITE) UNDERTAKINGS

- 1 ALTIUS INSURANCE LTD.
- 2 PRIME INSURANCE CO. LTD.

B. FOREIGN INSURANCE UNDERTAKINGS - BRANCHES OF NON - EU INSURANCE/REINSURANCE UNDERTAKINGS, TRANSACTING EITHER DOMESTIC OR INTERNATIONAL BUSINESS

NON - LIFE UNDERTAKINGS

- 1 TRUST INTERNATIONAL INSURANCE AND REINSURANCE CO B.SC. © TRUST RE
- C. EUROPEAN INSURANCE/REINSURANCE UNDERTAKINGS BRANCHES OF EU INSURANCE/ REINSURANCE UNDERTAKING,TRANSACTING BUSINESS IN CYPRUS UNDER THE FOE REGIME

LIFE UNDERTAKINGS

- 1 ALLIANZ GLOBAL LIFE LIMITED
- 2 METLIFE EUROPE DAC

NON - LIFE UNDERTAKINGS

- 1 ALLIANZ GREECE SA
- 2 LLOYD'S UNDERWRITERS
- 3 THE BRITISH UNITED PROVIDENT ASSOCIATION INSURANCE LTD. (B.U.P.A)
- 4 GASANMAMO INSURANCE LTD
- 5 AIG EUROPE LIMITED
- 6 INTERAMERICAN GREECE

D. INTERNATIONAL INSURANCE/REINSURANCE UNDERTAKINGS

- 1 ANCORIA INSURANCE PUBLIC.LTD
- 2 OLYMPIC INSURANCE CO LTD
- 3 GRAWE REINSURANCE LTD.
- 4 MEDLIFE INSURANCE LTD.

- 5 TRUST INTERNATIONAL INSURANCE CO. (CYPRUS) LTD.
- 6 HD INSURANCE LTD
- 7 KLPP INSURANCE & REINSURANCE CO LTD

GONERNMENT SUPERVISORY AUTHORITY		
INSURANCE COMPANIES' CONTROL SERVICE-	23, Vyronos Ave,	Tel:22602990
OFFICE OF THE SUPERINTENDENT OF INSURANCE	1096 Nicosia	Fax: 22302938
	P.O.B. 23364	E-mail: insurance@mof.gov.cy
	1682 Nicosia	Web-page: www.mof.gov.cy

Insurance Centre, 23, Zenon Sozos Street, 1st Floor, P.O.B. 22030 Hospital Street, 1st Floor, P.O.B. 22030 Hospital Street, 1st Floor, P.O.B. 22030 Hospital Street, P.O.B. 22035 Hospital Street, P.O.B. 22025 Hospital Street, P.O.B. 24805 Ho	DDIVATE INCLIDANCE ODCANICATIONS		
23, Zenon Sozos Street, Fax: 2237428 1st Floor, P.O.B. 22030 Web-page: www.iac.org. 1516 Nicosia	PRIVATE INSURANCE ORGANISATIONS		
1st Floor, P.O.B. 22030 Web-page: www.iac.org. 1516 Nicosia Nicosia 1516 Nicosia 151	INSURANCE ASSOCIATION OF CYPRUS	,	Tel:22452990
P.O.B. 22030 1516 Nicosia 1516		•	Fax: 22374288
NOTOR INSURERS' FUNDS		,	• ,
MOTOR INSURERS' FUNDS Insurance Centre, 23, Zenon Sozos Street, 23, Zenon Sozos Street, 23, Zenon Sozos Street, 23, Zenon Sozos Street, 24, Zend Floor, 24, Zend Floor, 24, Zend Floor, 24, Zend Floor, 25, Zenon Sozos Street, 25, Zenon Sozos Street, 25, Zenon Sozos Street, 26, Zend Floor, 26, Zend Floor, 26, Zend Floor, 27, Zend Floor, 27, Zenon Sozos Street, 27			Web-page: www.iac.org.cy
23, Zenon Sozos Street,		1516 Nicosia	
2nd Floor, P.O.B. 22025 Web-page: www.mif.org.	MOTOR INSURERS' FUNDS	Insurance Centre,	Tel: 22763913/22764907
P.O.B. 22025 Web-page: www.mif.org.the state of the page: www.mif.org.the page: www.mif.		23, Zenon Sozos Street,	Fax: 22761007
Tel: 22763913/2276490 Insurance Centre, 23, Zenon Sozos Street, Pax: 2276100 P.O.B. 22025 Tel: 22763913/2276490 P.O.B. 22025 Tel: 22763913/2276490 P.O.B. 22025 Tel: 22761000 P.O.B. 22025 Tel: 22761000 P.O.B. 22025 Tel: 2276075 Tel: 2276075 P.O.B. 24080 P.O.B. 24805 Tel: 2276130 P.O.B. 24805 Tel: 2276130 P.O.B. 24805 Tel: 2276153 Tel: 2276153 Tel: 2276153 Tel: 2276455 Tel: 227645 Tel: 227645 Tel: 227645 Tel: 227645 Tel: 2276455 Tel: 227645 Tel: 2276		2nd Floor,	E-mail: info@mif.org.cy
CYPRUS GREEN CARD BUREAU Insurance Centre, 23, Zenon Sozos Street, Pax: 22761000 P.O.B. 22025 Web-page: www.mif.org. 21516 Nicosia CYPRUS HIRE AND REJECTED RISKS POOL CYPRUS HIRE AND REJECTED RISKS POOL Insurance Centre, 23A, Zenon Sozos Fax: 2276737 Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23A, Zenon Sozos Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23A, Zenon Sozos Street, Pax: 2276455 P.O.B. 22648 Web-page: www.iic.org. 24805 1516 Nicosia			Web-page: www.mif.org.cy
23, Zenon Sozos Street, Pax: 2276100 2nd Floor, P.O.B. 22025 Web-page: www.mif.org. 1516 Nicosia CYPRUS HIRE AND REJECTED RISKS POOL Insurance Centre, 23A, Zenon Sozos Fax: 2276737 Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, Fax: 2276153 3rd Floor, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, Fax: 2276455 1304 Nicosia Robert P.O.B. 22648 Web-page: www.iic.org. 1516 Nicosia		1516 Nicosia	
2nd Floor, P.O.B. 22025 Web-page: www.mif.org. 1516 Nicosia CYPRUS HIRE AND REJECTED RISKS POOL Insurance Centre, 23A, Zenon Sozos Fax: 2276737 Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, 23, Zenon Sozos Street, P.O.B. 22648 Web-page: www.iic.org. 1516 Nicosia	CYPRUS GREEN CARD BUREAU	Insurance Centre,	Tel: 22763913/22764907
P.O.B. 22025 1516 Nicosia CYPRUS HIRE AND REJECTED RISKS POOL Insurance Centre, 23A, Zenon Sozos Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, 3rd Floor, P.O.B. 22648 P.O.B. 22648 Web-page: www.mif.org.d. Web-page: www.mif.org.d. Fax: 2276455 23, Zenon Sozos Street, P.O.B. 22648 Web-page: www.iic.org.d. 1516 Nicosia		23, Zenon Sozos Street,	Fax: 22761007
CYPRUS HIRE AND REJECTED RISKS POOL Insurance Centre, 23A, Zenon Sozos Fax: 2276737 Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, 3rd Floor, E-mail: info@iic.org.org.org.org.org.org.org.org.org.org		2nd Floor,	E-mail: mif@cytanet.com.cy
CYPRUS HIRE AND REJECTED RISKS POOL Insurance Centre, 23A, Zenon Sozos Fax: 2276737 Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, Fax: 2276455 23, Zenon Sozos Street, Fax: 2276455 Brown Sozos Street, P.O.B. 22648 P.O.B. 22648 Web-page: www.iic.org.org.org.org.org.org.org.org.org.org		P.O.B. 22025	Web-page: www.mif.org.cy
Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, Fax: 2276455 3rd Floor, P.O.B. 22648 P.O.B. 22648 Web-page: www.iic.org.org.org.org.org.org.org.org.org.org		1516 Nicosia	
Street, P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, Fax: 2276455 3rd Floor, P.O.B. 22648 P.O.B. 22648 Web-page: www.iic.org.org.org.org.org.org.org.org.org.org	CYPRUS HIRE AND REJECTED RISKS POOL	Insurance Centre,	Tel: 22760751
P.O.B. 24805 1304 Nicosia INSURANCE INSTITUTE OF CYPRUS Insurance Centre, Tel: 2276153 23, Zenon Sozos Street, Fax: 2276455 3rd Floor, E-mail: info@iic.org.org.org.org.org.org.org.org.org.org		23A, Zenon Sozos	Fax: 22767370
INSURANCE INSTITUTE OF CYPRUS Insurance Centre, Tel: 2276153 23, Zenon Sozos Street, Fax: 2276455 3rd Floor, E-mail: info@iic.org.o P.O.B. 22648 Web-page: www.iic.org.o 1516 Nicosia		Street,	E-mail: chrpool@mtnmail.com.cy
INSURANCE INSTITUTE OF CYPRUS Insurance Centre, 23, Zenon Sozos Street, Fax: 2276455 3rd Floor, E-mail: info@iic.org.org.org.org.org.org.org.org.org.org		P.O.B. 24805	
23, Zenon Sozos Street, Fax: 2276455 3rd Floor, E-mail: info@iic.org.o P.O.B. 22648 Web-page: www.iic.org.o 1516 Nicosia		1304 Nicosia	
3rd Floor, E-mail: info@iic.org.o P.O.B. 22648 Web-page: www.iic.org.o 1516 Nicosia	INSURANCE INSTITUTE OF CYPRUS	Insurance Centre,	Tel: 22761530
P.O.B. 22648 Web-page: www.iic.org.o		23, Zenon Sozos Street,	Fax: 22764559
1516 Nicosia		3rd Floor,	E-mail: info@iic.org.cy
		P.O.B. 22648	Web-page: www.iic.org.cy
DDIVATE INCLIDANCE ODCANICATIONS		1516 Nicosia	
DDIVATE INCLIDANCE ODCANICATIONS			
PRIVATE INSURANCE ORGANISATIONS	PRIVATE INSURANCE ORGANISATIONS		
CYPRUS ASSOCIATION OF ACTUARIES P.O.B 22688 E-mail: info@actuaries.org.	CYPRUS ASSOCIATION OF ACTUARIES	P.O.B 22688	E-mail: info@actuaries.org.cy
-		1523 Nicosia	• ,
THE INSTITUTE OF CERTIFIED PUBLIC 11, Byron Avenue Tel: 2287003	THE INSTITUTE OF CERTIFIED PUBLIC	11, Byron Avenue	Tel: 22870030
ACCOUNTANTS OF CYPRUS 1096 Nicosia Fax: 2276636	ACCOUNTANTS OF CYPRUS	1096 Nicosia	Fax: 22766360
Web-page: www.icpac.org.i			Web-page: www.icpac.org.cy

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APPENDICES

Total gross premiums written by class of business	46
Total gross premiums written by company	
Non Life gross premiums written by company	48
Life gross premiums written by company	49
Motor gross premiums written – excluding premiums allocated by the Cyprus Hire Risk Pool	50
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Fire gross premiums written by Company	53
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Marine, Aviation & Transport gross premiums written by Company	56
Credit & Suretyship gross premiums written by Company	57
Other gross premiums written by Company	58
Information relating to motor vehicles, motor accidents & road accident victims	59-60

(€ EURO THOUSAND) FIGURES EXCLUDE PREMIUMS ALLOCATED BY THE CYPRUS HIRE RISKS POOL

COMPANY NAME AAAH MOTOR AAAI FIRE LIABILITY CR. AS OTHER NOIL LIGHT FIRE LIABILITY CR. AS OTHER MOTOR PREMIUNISM ALLIANZ GENERAL INSCIRANCE 275 2.52 6.23 11 11.00 775 0 420 21.931 ALLIANZ CENERAL INSCIRANCE 275 12.95 0 0 0 0 0 12.931 ALLIANZ CENERAL INSCIRANCE 275 12.95 0 0 0 0 0 0 12.932 12.053 41.05 3.94 0										TOTAL	TOTAL LIFE	TOTAL
ALLHANZ LIPE INSUBANCE 255 5.25 1.05 7.55 0 4.05 1.05 ALLHANZ LIPE INSUBANCE 275 2.05 1.1 1.100 7.25 0 0 0 0 3.13.00 ALLHANZ LIPE INSUBANCE 2.05 1.0 0 0 0 0 0 0.0 1.05 1.2551 ALLHANZ LIPE INSUBANCE 2.0 0 0 0 0 0 0 0.0 1.2552 ANCORAL MARTINE 3.00 1.00 0 0 0 0 0 0 0.0 0 0.0 0 0.0 0	Š.	COMPANY NAME	А&Н	MOTOR	MAT	FIRE LI	ABILITY	ચ	OTHER	NON LIFE	(Incl policy fees)	PREMIUMS WRITTEN
ALLIANZ GRINBANCE 25 268 1 11080 725 0 </td <td>_</td> <td>AIG</td> <td>438</td> <td>5,252</td> <td>623</td> <td>7,097</td> <td>7,759</td> <td>0</td> <td>420</td> <td>21,591</td> <td></td> <td>21,591</td>	_	AIG	438	5,252	623	7,097	7,759	0	420	21,591		21,591
ALLINAL LIFE INSCRANCE S0 0		ALLIANZ GENERAL INSURANCE	275	2,858	11	11,080	725	0	0	14,949		14,949
ATTOMING SST 3,056 1359 2,994 0 0 1,6563 12,051 AFTORMING OF TALLANIC INSURANCE 1,874 1,975 1,976 97 9 0 0 7,399 12,051 BURDAM AFTORNIC INSURANCE 1,874 1,974 1,97 5,07 9,07 9 0 0 6,788 7,290 COMPAREALISINIC 1,874 1,874 1,974 1,974 1,974 1,978 1,		ALLIANZ LIFE INSURANCE	0	0	0	0	0	0	0	0	31,310	31,310
MACIONIA 0 0 0 0 0 0 7,130 BUANTICINSUANCE 380 10,24 157 567 92 95 19 2,126 BUPA COPA PASALISIKU 6788 10 0 0 0 0 4444 COPANDISTIKU 6788 1 0 0 0 0 0 13,444 COPANDISTIKU 1324 6,165 5 2,273 610 0 0 13,444 9,500 COMANDISTICAL GENERAL INSURANCE (CPRUS) 132 6,165 5 2,523 610 0 0 0 13,444 COMANDISTICAL GENERAL INSURANCE (CPRUS) 13,52 1,67 2,523 610 0 0 0 0 13,444 COMANDISTICAL GENERAL INSURANCE (CPRUS) 15,261 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 </td <td>4</td> <td>ALTIUS</td> <td>5,871</td> <td>3,036</td> <td>133</td> <td>4,430</td> <td>2,894</td> <td>0</td> <td>0</td> <td>16,363</td> <td>12,051</td> <td>28,415</td>	4	ALTIUS	5,871	3,036	133	4,430	2,894	0	0	16,363	12,051	28,415
ATHAMITIC INSURANCE 3890 105944 197 5677 952 952 19 21,285 OF PORTHALITICAL TRANSTALLISTING 6788 1584		ANCORIA	0	0	0	0	0	0	0	0	7,130	7,130
OFF MATCHING STISS 0 0 0 6,768 OFF MATCHING STISS 17,24 6,16 0 0 6,768 OFF CHARTING STISS 17,24 6,16 0 0 0 0 13,542 79,500 OFF CHARTING STISS 17,24 0 0 0 0 0 0 13,542 79,500 COSMOR MECHAL RISHARCE 13,542 0 0 0 0 0 0 0 0 13,542 79,500 0 COSMOR MECHANICE 13,542 0 0 0 0 0 0 17,705 0		ATLANTIC INSURANCE	3,880	10,504	197	2,607	396	95	19	21,265		21,265
OWA PEALISING 981 22665 588 175,26 6716 691 48444 79500 OWA PEALISING 13542 0 0 0 0 13542 70 COMMERIALI GENERAL INSURANCE 1354 10.758 148 218 78 9 17,44 COSMOS INSURANCE 3561 10.758 148 218 78 0 70 7045 ETHININ GENERAL INSURANCE (CPRUS) 11.561 0 0 0 0 0 0 0 7045 7045 ETHININ GENERAL INSURANCE (CPRUS) 11.561 0 0 0 0 0 0 7045 7045 ELINGTAIR INSURANCE (CPRUS) 11.561 0 0 0 0 0 0 0 7045 7045 ELINGTAIN CHANGE (CPRUS) 18.491 1.26 0 0 0 0 0 0 0 0 0 11,44 10700 ELINGTAIN CHANGE (CPRUS) 18.492		BUPA	6,768	0	0	0	0	0	0	6,768		6,768
COMPORTMULE 135-22 0 0 0 135-22 795-00 COMMENCIAL GENERAL INSURANCE 135-22 135-32	_	CNP ASFALISTIKI	981	22,663	588	17,542	6,716	40	914	49,444		49,444
COMMERCIAL INSURANCE 132 6.165 57 25.73 610 8 91 9657 COSADO SARIONACE 35.61 10.758 1.48 2.544 7.09 0 1 17,144 ETHAINI GENERAL INSTRANCE (CPRUS) 35.50 4.88 7.84 7.09 0 0 0 7.045 ETHAINI GENERAL INSTRANCE (CPRUS) 11.28 3.664 2.0 0 0 0 7.045 0.05 ETHAINI GENERAL INSTRANCE 11.28 3.664 2.0 0 0 0 0 7.045 GENERAL INSTRANCE 11.28 3.664 2.0 0 0 0 0 0 7.045 GENERAL INSTRANCE 1.128 3.664 2.0 0	_	CNP CYPRIALIFE	13,542	0	0	0	0	0	0	13,542	79,500	93,042
COSMOS INSURANCE FETHINIG GENERAL INSURANCE (CPRUS) 3,56,1 10,78 1,48 2,168 708 1 17,144 ETHINIG GENERAL INSURANCE (CPRUS) 9,50 4,890 7,84 7,67 6 0 0 0 0 7,045 ETHINIG MISURANCE (CPRUS) 1,526,1 0 0 0 0 0 7,045 82,451 ELROSOLE EL TINISHANCE 1,526,1 0 0 0 0 0 0 7,281 82,451 82,451 GAND RECT INSURANCE 1,1849 1,0844 5,29 2,2073 5,872 3,6 3,715 44,968 10,700 10,700 10,000	0	COMMERCIAL GENERAL INSURANCE	132	6,165	57	2,573	610	∞	91	9,637		9,637
ETHNING GENERAL INSCIRANCE (CPRUS) 9.550 4,869 7.8 2,544 767 9 17,705 ELHONIGE MINIORAGE (CPRUS) 0 0 0 0 0 0 7,045 ELRONIGE BURDINER 15.261 0 0 0 0 0 7,045 ELRONIGE BURDINER 15.261 0 0 0 0 0 7,045 ELRONIGE BURDINER 11.28 3.664 20 0 0 0 11,487 6.241 GAND RECT INSCIRANCE OF CPRUS 1.89 1.035 2.2073 5.872 3.6 3.715 4.968 1.0700 GAND RECT INSCIRANCE 4.89 1.03 0 0 0 0 1.1,487 4.04 HELLEN CALCO LIGHT SURVANCE 4.81 0 0 0 0 0 0 0 1.1,487 HELLEN CALCO LIGHT SURVANCE 4.61 0 0 0 0 0 0 0 1.1,487 HELLEN CALCO LIGHT SU	-	COSMOS INSURANCE	3,361	10,758	148	2,168	708	0	1	17,144		17,144
EHNINIK INSURANCE (CYPRUS) 0 0 0 0 7045 EUROCUIE EUROCUIE 15261 0 0 0 0 15261 82,431 EUROCUIE EUROCUIE 15261 3 564 0 0 0 15261 82,431 EUROCUIE EUROCUIE 1328 564 0 0 0 0 14,87 64,91 0 GAN DRECT INSURANCE 1128 564 10,93 220,73 5872 36 3715 44,968 10,000 HALLENIC ALICO LIFE NUSURANCE 464 10,894 123 21,01 0 0 0 444 10,000 HALLENIC ALICA LIFE NUSURANCE 461 2,46 2,4 12,78 521 0 0 0 0 10,000 HALLEN INSURANCE 462 2,4 12,78 52,1 0 0 0 0 10,000 HALLEN INSURANCE 13,2 2,6 2,0 0 0 0 <td>7</td> <td>ETHNIKI GENERAL INSURANCE (CYPRUS)</td> <td>9,350</td> <td>4,869</td> <td>78</td> <td>2,544</td> <td>767</td> <td>0</td> <td>96</td> <td>17,705</td> <td></td> <td>17,705</td>	7	ETHNIKI GENERAL INSURANCE (CYPRUS)	9,350	4,869	78	2,544	767	0	96	17,705		17,705
EUNDLIFE 15,261 0 0 0 15,261 82,452 82,452	м	ETHNIKI INSURANCE (CYPRUS)	0	0	0	0	0	0	0	0	7,045	7,045
CAND DIRECT INSURANCE 1128 3,664 20 948 1,541 0 79 7,281 CAN DIRECT INSURANCE 248 10,135 2 1,031 1,54 0 0 0 1,447 CAN DIRECT INSURANCE 461 10,884 53 2,0273 5,872 3 3,715 4,648 10,700 HELLENDIA SIGNANCE 461 3,456 24 1,278 521 0 0 404 10,700 HELLENDIA SIGNANCE 461 3,456 24 1,278 521 0 0 11,740 404 10,700 HELLING ANICA LICE INSURANCE 461 3,450 2,83 1,018 584 0 0 0 1,432 1,235 LIONS ON DIVERMINISTANCE 1,839 0 0 0 0 0 1,432 1,235 LIONES VINCEMENTAL CERT INSURANCE 1,839 2,18 2,84 1,8 2,8 2,8 2,8 0 0 1,432 1,235 <td>4</td> <td>EUROLIFE</td> <td>15,261</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>15,261</td> <td>82,451</td> <td>97,712</td>	4	EUROLIFE	15,261	0	0	0	0	0	0	15,261	82,451	97,712
GAN DRECT INSURANCE 248 10.135 2 1,091 12 0 0 11,487 4.968 9 GENERAL INSURANCE OF CYPRUS 1,884 1,0884 559 22,073 5872 36 3715 44,968 0 0 44,968 0 1,740 1	5	EUROSURE INSURANCE	1,128	3,664	20	848	1,541	0	79	7,281		7,281
GENERAL INSURANCE OF CYPRUS 1,849 1,084 539 2,2073 5872 36 3715 44,968 HELLENIC ALICO LIE INSURANCE 404 0 0 0 0 404 10,700 HYDRA INSURANCE 461 3,66 24 1,278 52,073 584 0 0 0 1,430 HYDRA INSURANCE 1,422 0 0 0 0 1,432 1,235 LUOYDS UNDERWRITERS 1,42 0 0 0 0 1,432 1,235 LUOYDS UNDERWRITERS 1,43 0 0 0 0 1,432 1,235 LUOYDS UNDERWRITERS 1,43 0 0 0 0 1,432 1,235 LUOYDS UNDERWRITERS 1,63 0 0 0 0 0 1,432 1,235 LUOYDS UNDERWRITERS 1,13 1,13 1,13 1,13 1,14 0 0 0 1,432 1,235 MINERYA INSURANCE	9	GAN DIRECT INSURANCE	248	10,135	2	1,091	12	0	0	11,487		11,487
HELLENIC ALICO LIFE INSURANCE 404 0 0 0 404 10,700 HYDRA INSURANCE 461 9,456 24 1278 521 0 0 404 10,700 HYDRA INSURANCE 461 9,456 24 1278 521 0 0 11,740 AKINTIKI INSURANCE 1432 2,489 283 1,018 584 0 0 1,432 1,235 LUMEN INSURANCE 18,389 2 8,68 0 0 0 1,435 1,235 LUMEN INSURANCE 1,056 8,458 17 7,18 50 0 1,435 1,236 MINERYA INSURANCE 1,056 8,458 17 7,18 50 0 0 1,435 1,236 MINERYA INSURANCE 1,650 8,458 17 7,18 50 0 0 1,435 1,236 PANCYPRIA INSURANCE 1,650 9,11 1,16 1,16 1,16 1,16 1,16	7	GENERAL INSURANCE OF CYPRUS	1,849	10,884	539	22,073	5,872	36	3,715	44,968		44,968
KENTRIKI INSURANCE 461 9456 24 1278 521 0 0 11,40 KENTRIKI INSURANCE 215 2.469 283 1,018 584 0 72 4,641 LUDYOS UNDERNAITERS 1,422 0 0 0 0 1,235 1,235 LUDYOS UNDERNAITERS 1,432 0 4 0 0 0 0 1,249 1,236 LUMEN INSURANCE 1,8389 0 4 0 0 0 0 1,549 21,808 2 MINERVA INSURANCE 1,055 8,458 17 7,18 508 0 0 1,249 572 1,239 ANIVERYAL INSURANCE 1,55 3,284 17 7,18 508 0 0 0 1,248 572 1,238 ANAVCHARI INSURANCE 1,52 1,23 3,23 23 0 0 0 0 1,249 2,240 RPRIME INSURANCE 1,52 4,6	œ	HELLENIC ALICO LIFE INSURANCE	404	0	0	0	0	0	0	404	10,700	11,104
KENTRIKI INSURANCE 215 2,469 283 1,018 584 0 72 4,641 LIBERTY LIFE INSURANCE 1,432 0 0 0 0 1,432 1,235 LLOYOS UNDERWRITERS 14 0 470 620 -11 0 0 1,633 LUMEN INSURANCE 18389 3 36 0 0 0 18,369 21,808 METLIFE 18389 10 0 0 0 18,369 21,808 21,808 METLIFE 18389 1 78 56 0 0 18,369 21,808 21,808 MINENDIAMICE 1,53 3,28 13 7,28 50 0 0 10,14 10,14 10,20 11 1,79 9,79 0 0 0 10,14 10,14 10,20 11 1,79 9,50 0 0 14,830 24,001 1 14,830 24,001 1 14,830 24,001 <td>б</td> <td>HYDRA INSURANCE</td> <td>461</td> <td>9,456</td> <td>24</td> <td>1,278</td> <td>521</td> <td>0</td> <td>0</td> <td>11,740</td> <td></td> <td>11,740</td>	б	HYDRA INSURANCE	461	9,456	24	1,278	521	0	0	11,740		11,740
LIBERTY LIFE INSURANCE 1,432 0 0 0 1,432 1,235 LLOYD'S UNDERWRITERS 14 0 470 620 -11 0 0 1,432 1,235 LLOYD'S UNDERWRITERS 14 0 470 620 -11 0 0 1,439 1,236 MUNTALIFE 18,389 0 0 0 0 1,439 21,808 2 MINEVALIE 1,886 1,75 1,75 2,750 0 1,0,76 572 2 OLYMPIC INSURANCE 781 1,2,39 1,0 1,794 957 0 14,1 1,390 24,001 3 PRING RESSIVE INSURANCE 1,620 1,0 1,794 957 0 14,1 1,330 24,001 3 ROYAL CROWIN INSURANCE 1,620 1,0 1,0 0 0 0 0 1,4,330 24,001 3 ROYAL CROWIN INSURANCE 1,375 1,625 1,0 1,0 <th< td=""><td>0</td><td>KENTRIKI INSURANCE</td><td>215</td><td>2,469</td><td>283</td><td>1,018</td><td>584</td><td>0</td><td>72</td><td>4,641</td><td></td><td>4,641</td></th<>	0	KENTRIKI INSURANCE	215	2,469	283	1,018	584	0	72	4,641		4,641
LLOYD'S UNDERWRITERS 14 0 470 620 -11 0 1,093 LUMEN INSURANCE 0 3 86 268 0 0 1,549 21,808 METLIFE METLIFE 18389 0 0 0 0 18,389 21,808 MINENA INSURANCE 1,056 8,458 17 718 558 0 0 0 18,389 21,808 OLYMPIC INSURANCE 1,056 8,458 17 718 558 0 0 0 1,6776 572 PRINE INSURANCE 1,620 13 10,620 3,193 0 0 4,044 3,171 64 957 0 14,830 24,001 3 PROME CROWIN INSURANCE 16 2,605 60 90 14,830 24,001 3 ROYAL CROWIN INSURANCE 1,559 1,429 150 3,171 64 0 0 0 0 4,261 0 0 0 0	_	LIBERTY LIFE INSURANCE	1,432	0	0	0	0	0	0	1,432	1,235	2,667
LUMEN INSURANCE 0 909 3 568 268 0 1,549 21,809 4 METLIFE METLIFE 10,568 8458 1 718 568 0 0 18,389 21,808 4 MINERVA INSURANCE 1,056 8458 17 718 508 0 0 4,014 572 572 OLYMPIC INSURANCE 135 3,284 13 10,620 3,193 0 0 4,014 572 573 PRIME INSURANCE 1,520 10,301 17 1,794 957 0 141 14,830 24,001 3 PRIME INSURANCE 1,529 16,205 169 3,171 604 0 0 4,1430 24,001 3 ROYAL CROWN INSURANCE 5,598 14,429 150 5,079 3,032 0 0 36,340 3 UNIVERSAL LIFE INSURANCE 3,588 1,429 1,50 5,079 1,503 2,540 3	7	LLOYD'S UNDERWRITERS	14	0	470	620	-11	0	0	1,093		1,093
METLIFE 18.389 0 0 0 0 18.389 21,808 MINERYA INSURANCE 1.056 8.458 1.7 718 558 0 0 4,014 572 OLYMPIC INSURANCE 1.35 3.284 1.3 3.53 2.50 0 4,014 575 57500 PRIME INSURANCE 1.62 1.0,301 1.7 1.794 957 0 1.4 14,830 24,001 PROGRESSIVE INSURANCE 1.6 1.6 991 5.1 1.794 957 0 14,830 24,001 ROYAL CROWN INSURANCE 1.6 1.0 5.6 991 5.1 6.0 903 9,560 9.560 TRUST TRUST 1.0 1.0 0 0 0 0 4,014 45,458 NOPAGIOS INSURANCE 1.3 1.5 1.5 1.5 1.5 1.5 1.0 0 0 0 0 0 26,409 YOROGIOS INSURANCE	м	LUMEN INSURANCE	0	606	2	368	268	0	0	1,549		1,549
MINERVA INSURANCE 1,056 8,458 17 718 508 0 19,776 572 OLYMPIC INSURANCE 135 3,284 13 353 230 0 0 4,014 572 PANCYPRIAN INSURANCE 781 12,309 319 10,620 3,135 0 278 27,500 24,001 PRIME INSURANCE 1,620 10,301 17 1,794 957 0 141 14,830 24,001 PROGRESSIVE INSURANCE 1,620 10,301 17 1,794 957 0 14 14,830 24,001 ROYAL CROWN INSURANCE 5 4,655 169 3,171 604 0 903 9,560 9 TRUST TRUST 7,678 1,675 1,670 3,673 0 0 36,324 45,458 VOROGIOS INSURANCE 1,376 5,648 1,02 1,02 0 0 36,324 45,458 TOTAL PREMIUMS (excl. policy fees) 1,28962	4	METLIFE	18,389	0	0	0	0	0	0	18,389	21,808	40,196
OLYMPIC INSURANCE 135 3,284 13 353 230 0 4,014 PANCYPRIAN INSURANCE 781 12,309 319 10620 3,193 0 278 27,500 PROGRESSIVE INSURANCE 1,620 10,301 17 1,794 957 0 141 14,830 24,001 PROGRESSIVE INSURANCE 1,620 1,605 60 991 516 17 55 4,261 24,001 ROYAL CROWN INSURANCE 5 4,655 169 3,171 604 0 903 9,560 24,091 UNIVERSAL LIFE INSURANCE 3,534 0 0 0 0 0 36,324 45,458 VDROGIOS INSURANCE 1,376 5,648 1,027 2,79 1,302 0 0 0 36,324 45,458 YDROGIOS INSURANCE 1,376 4,024 1,027 2,549 1,027 2,549 23,427 45,458 YDROGIOS INSURANCE 1,043 1,027 2,	2	MINERVA INSURANCE	1,056	8,458	17	718	208	0	19	10,776	572	11,348
PANCYPRIAN INSURANCE 781 12,309 319 10,620 3,193 0 2780 27,500 PRIME INSURANCE 1,620 10,301 17 1,794 957 0 141 14,830 24,001 PROGRESSIVE INSURANCE 16 2,605 60 991 516 17 55 4,661 0 903 9,560 24,001 ROYAL CROWN INSURANCE 5,598 14,429 150 5,079 3,053 0 102 26,409 45,458 UNIVERSAL LIFE INSURANCE 1,376 5,648 103 2,579 1,303 0 0 36,324 45,458 VORGIOSI INSURANCE 1,376 5,648 103 2,579 1,303 2 0 0 36,324 45,458 YORGIOSI INSURANCE 1,034 1,027 2,59 1,037 2 0 1,012 45,458 YORGIOSI INSURANCE 1,043 1,027 2 59 0 1,012 2 36,409	9	OLYMPIC INSURANCE	135	3,284	13	353	230	0	0	4,014		4,014
PRIME INSURANCE 1,620 10,301 17,794 957 0 141 14,830 24,001 PROGRESSIVE INSURANCE 16 2,605 60 991 516 17 55 4,261 24,001 ROYAL CROWN INSURANCE 57 4,655 169 3,171 604 0 903 9,560 96 TRUST TRUST 3,534 1,429 150 5,079 3,053 0 0 36,324 45,458 UNIVERSAL LIFE INSURANCE 1,376 5,648 103 2,579 1,303 2 0 0 36,324 45,458 YOROGIOS INSURANCE 1,276 5,648 103 2,579 1,303 2 0 1,012 45,458 TOTAL PREMIUMS (excl. policy fees) 1,043 102 7,545 1,027 2 59 45,458 323,261 TOTAL PREMIUMS (incl. policy fees) 1,043 13,22 20 6,965 47,766 323,221	_	PANCYPRIAN INSURANCE	781	12,309	319	10,620	3,193	0	278	27,500		27,500
ROYAL CROWN INSURANCE 16 2,605 60 991 516 17 55 4,261 ROYAL CROWN INSURANCE 57 4,655 169 3,171 604 0 903 9,560 TRUST 3598 14,429 150 5,079 3,053 0 0 6,409 9 UNIVERSAL LIFE INSURANCE 1,376 5,648 103 2,579 1,303 2 0 0 45,458 VORGIOS INSURANCE 1,376 5,648 103 2,579 1,303 2 0 1,012 45,458 TOTAL PREMIUMS (excl. policy fees) 1,043 1,05,641 40,295 199 6,906 451,339 323,261 POLICY FEES 1,043 1,372 2,545 1,027 2 59 47,766 323,271	ω	PRIME INSURANCE	1,620	10,301	17	1,794	957	0	141	14,830	24,001	38,831
ROYAL CROWN INSURANCE 57 4,655 169 3,171 604 0 903 9,560 TRUST TRUST 3,534 14,429 150 5,079 3,053 0 102 26,409 VDROGIOS INSURANCE 3,534 0 0 0 0 0 45,458 VDROGIOS INSURANCE 1,376 5,648 103 2,579 1,303 2 0 11,012 45,458 POLICY FEES 1,043 165,312 4,024 105,641 40,295 199 6,906 451,339 323,261 POLICY FEES 1,043 13,649 102 7,545 1,027 2 59 474,766 323,251	6	PROGRESSIVE INSURANCE	16	2,605	09	991	516	17	55	4,261		4,261
TRUST 35.98 14,429 150 5,079 3,653 0 102 26,409 UNIVERSAL LIFE INSURANCE 36,324 0 0 0 0 36,324 45,458 VDROGIOS INSURANCE 1,376 5,648 103 2,579 1,303 2 0 11,012 45,458 TOTAL PREMIUMS (excl. policy fees) 1,043 165,312 4,024 105,641 40,295 199 6,906 451,339 323,261 POLICY FEES 1,043 13,649 102 7,545 1,027 2 59 23,427 323,261 TOTAL PREMIUMS (incl. policy fees) 136,005 178,961 4,126 113,186 41,322 200 6,965 474,766 323,261	0	ROYAL CROWN INSURANCE	57	4,655	169	3,171	604	0	903	9,560		9,560
UNIVERSAL LIFE INSURANCE 36,324 0 0 0 36,324 45,458 VDROGIOS INSURANCE 1,376 5,648 103 2,579 1,303 2 0 11,012 75,324 TOTAL PREMIUMS (excl. policy fees) 128,962 165,312 4,024 105,641 40,295 199 6,906 451,339 323,261 POLICY FEES 1,043 13,649 102 7,545 1,027 2 59 23,427 TOTAL PREMIUMS (incl. policy fees) 130,005 178,961 4,126 113,186 41,322 200 6,965 474,766 323,261	П	TRUST	3,598	14,429	150	5,079	3,053	0	102	26,409		26,409
YDROGIOS INSURANCE 1,376 5,648 103 2,579 1,303 2 0 11,012 TOTAL PREMIUMS (excl. policy fees) 128,962 165,312 4,024 105,641 40,295 199 6,906 451,339 323,261 POLICY FEES 1,043 13,649 102 7,545 1,027 2 59 23,427 TOTAL PREMIUMS (incl. policy fees) 130,005 178,961 4,126 113,186 41,322 200 6,965 474,766 323,261	7	UNIVERSAL LIFE INSURANCE	36,324	0	0	0	0	0	0	36,324	45,458	81,782
128,962 165,312 4,024 105,641 40,295 199 6,906 451,339 323,261 1,043 13,649 102 7,545 1,027 2 59 23,427 130,005 178,961 4,126 113,186 41,322 200 6,965 474,766 323,261	23	YDROGIOS INSURANCE	1,376	5,648	103	2,579	1,303	2	0	11,012		11,012
1,043 13,649 102 7,545 1,027 2 59 23,427 233,261 130,005 178,961 4,126 113,186 41,322 200 6,965 474,766 323,261		TOTAL PREMIUMS (excl. policy fees)	128,962	165,312	4,024	105,641	40,295	199	906'9	451,339	323,261	774,600
130,005 178,961 4,126 113,186 41,322 200 6,965 474,766 323,261		POLICY FEES	1,043	13,649	102	7,545	1,027	7	59	23,427		
		TOTAL PREMIUMS (incl. policy fees)	130,005	178,961	4,126	113,186	41,322	200	6,965	474,766	323,261	798,027

8.4% 6.8% 2.9% 1.5% 7.4% 2.6% 1.5% 1.5% 1.4% 1.6% **MARKET SHARE** 1.6% 2.4% 1.8% 2.8% 2.2% 0.9% 10,713 68,812 20,087 29,415 14,550 25,069 23,106 23,932 10,858 10,157 13,682 12,521 12,011 18,129 23,459 20,093 11,063 11,702 20,623 12,642 10 10 13 15 29,615 18,803 52,917 22,803 21,600 21,402 11,042 37,644 26,698 20,747 14,658 17,850 13,512 11,481 14 16 18 13 12 15 20 22 23 24 27 27 17 26 25 28 28 30 30 29 31 32 33 33 31,310 17,144 49,444 28,415 26,409 14,949 11,487 21,591 15 16 13 ETHNIKI GENERAL INSURANCE (CYPRUS) COMMERCIAL GENERAL INSURANCE GENERAL INSURANCE OF CYPRUS HELLENIC ALICO LIFE INSURANCE **ALLIANZ GENERAL INSURANCE** ETHNIKI INSURANCE (CYPRUS) UNIVERSAL LIFE INSURANCE LLOYD'S UNDERWRITERS ROYAL CROWN INSURANCE ALLIANZ LIFE INSURANCE PROGRESSIVE INSURANCE **.IBERTY LIFE INSURANCE** PANCYPRIAN INSURANCE (€ EURO THOUSAND) GAN DIRECT INSURANCE **EUROSURE INSURANCE** *'DROGIOS INSURANCE* ATLANTIC INSURANCE MINERVA INSURANCE KENTRIKI INSURANCE **OLYMPIC INSURANCE COSMOS INSURANCE** COMPANY NAME HYDRA INSURANCE PRIME INSURANCE CNP CYPRIALIFE CNP ASFALISTIKI

OTAL GROSS PREMIUMS WRITTEN BY COMPAN'

TOTAL

100%

100%

100%

100%

823,749

764,991

745,108

756,475

774,600

TOTAL NOW EIT FOR SOUTH THE WINTERN BY COMING											
(€ EURO THOUSAND)											
		2016		2015		2014		2013		2012	
COMPANY NAME	RANK										
CNP ASFALISTIKI	1	49,444	П	49,134	2	50,307	2	54,053	П	68,812	
GENERAL INSURANCE OF CYPRUS	2	44,968	2	47,697	П	52,917	Н	56,229	2	55,751	
UNIVERSAL LIFE INSURANCE	2	36,324	3	31,438	3	31,474	4	30,341	4	30,209	
PANCYPRIAN INSURANCE	4	27,500	4	29,503	4	29,007	3	31,665	3	34,096	
TRUST	5	26,409	5	23,338	9	21,600	∞	18,129	10	14,550	
AIG	9	21,591	7	20,747	7	21,402	9	23,459	5	25,069	
ATLANTIC INSURANCE	7	21,265	9	22,190	5	22,549	5	23,960	7	23,106	
METLIFE	8	18,389	б	16,097	11	13,843	Π	13,714	11	13,478	
ETHNIKI GENERAL INSURANCE (CYPRUS)	σ	17,705	11	14,658	12	13,269	14	11,635	18	10,713	
COSMOS INSURANCE	10	17,144	∞	17,850	∞	18,803	7	20,093	9	23,932	
ALTIUS	11	16,363	10	15,007	6	14,460	6	15,150	6	15,709	
EUROLIFE	12	15,261	14	13,280	13	12,594	13	12,539	12	12,679	
ALLIANZ GENERAL INSURANCE	13	14,949	13	13,512	14	12,065	12	12,642	13	12,521	
PRIME INSURANCE	14	14,830	12	14,490	10	14,419	10	14,917	∞	18,036	
CNP CYPRIALIFE	15	13,542	15	12,664	15	11,566	19	10,000	14	12,111	
HYDRA INSURANCE	16	11,740	16	11,662	16	11,488	16	10,769	17	10,858	
GAN DIRECT INSURANCE	17	11,487	17	11,481	17	11,397	15	11,063	20	10,157	
YDROGIOS INSURANCE	18	11,012	19	10,085	21	9,033	21	7,668	21	7,301	
MINERVA INSURANCE	19	10,776	18	10,390	18	10,295	18	10,354	16	11,578	
COMMERCIAL GENERAL INSURANCE	20	9,637	20	9,605	19	9,880	17	10,547	15	12,011	
ROYAL CROWN INSURANCE	21	9,560	21	9,458	20	9,637	20	9,905	19	10,206	
EUROSURE INSURANCE	22	7,281	23	6,188	23	5,547	22	6,031	22	7,181	
BUPA	23	6,768	22	7,621	22	6,800	23	5,832	26	3,169	
KENTRIKI INSURANCE	24	4,641	24	4,401	25	4,257	25	4,565	24	5,348	
PRO GRESSIVE INSURANCE	25	4,261	56	3,935	56	3,843	56	4,180	25	4,373	
OLYMPIC INSURANCE	56	4,014	25	4,290	24	5,436	24	5,636	23	7,166	
LUMEN INSURANCE	27	1,549	27	1,411	28	1,512	29	1,294	29	1,274	
LIBERTY LIFE INSURANCE	28	1,432	59	1,100	27	2,300	27	3,173	27	2,991	
LLOYD'S UNDERWRITERS	29	1,093	28	1,282	29	774	28	1,310	28	1,520	
HELLENIC ALICO LIFE INSURANCE	30	404	30	401	30	418	30	468	30	544	
TOTAL		451,339		434,917		432,889		441,321		466,447	

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NOTE: Policy fees and premiums allocated by the Cyprus Hire Risks Pool are not included in the non life premiums.

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MARKET SHARE

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TOTAL LIFE GROSS PREMIUMS WRITTEN BY COMPANY	TEN BY C	OMPANY									
(€ EURO THOUSAND)											
		2016		2015		2014		2013		2012	
COMPANY NAME	RANK		RANK		RANK		RANK		RANK		2016
EUROLIFE	1	82,451	1	83,539	1	83,531	1	629'06	1	102,228	25.5%
CNP CYPRIALIFE	2	79,500	2	73,420	2	72,748	2	81,001	2	93,905	24.6%
UNIVERSAL LIFE INSURANCE	3	45,458	3	44,980	3	46,289	3	45,472	3	51,136	14.1%
ALLIANZ LIFE INSURANCE	4	31,310	4	26,698	4	22,803	9	20,623	9	20,087	9.7%
PRIME INSURANCE	2	24,001	5	23,155	5	22,698	5	22,805	5	24,523	7.4%
METLIFE	9	21,808	9	22,702	9	21,861	4	24,996	4	24,838	6.7%
ALTIUS	7	12,051	7	13,980	7	15,155	7	15,062	7	13,706	3.7%
HELLENIC ALICO LIFE INSURANCE	∞	10,700	б	10,555	∞	10,670	80	11,412	∞	12,286	3.3%
ANCORIA	σ	7,130	∞	12,671	10	6,279	1	I	I	ı	2.2%
ETHNIKI INSURANCE (CYPRUS)	10	7,045	10	7,406	D	7,240	б	5,764	σ	6,400	2.2%
LIBERTY LIFE INSURANCE	11	1,235	11	1,800	11	1,900	10	4,507	10	6,091	0.4%
MINERVA INSURANCE	12	572	12	653	12	1,045	11	1,348	11	2,103	0.2%
T07AL		323,261		321,558		312,219		323,670		357,302	100%
Note : Policy fees are included in the life premiums.											

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OTOR GROSS PREMIUMS WRITTEN BY COMPANY

FIGURES DO NOT INCLUDE PREMIUMS ALLOCATED BY THE CYPRUS HIRE RISKS POOL

		2016		2015		2014		2013		2012		MARK	MARKET SHARE		
COMPANY NAME	RANK		2016	2015	2014	2013	2012								
CNP ASFALISTIKI	П	22,663	П	22,494	П	22,691	П	23,676	Н	26,406	13.7%	14.0%	14.2%	14.4%	14.8%
TRUST	2	14,429	2	13,344	2	12,608	5	11,586	7	10,046	8.7%	8.3%	7.9%	7.0%	2.6%
PANCYPRIAN INSURANCE	2	12,309	2	11,916	20	11,920	2	14,390	2	16,190	7.4%	7.4%	7.4%	8.7%	9.1%
GENERAL INSURANCE OF CYPRUS	4	10,884	5	10,602	5	11,108	4	12,172	4	13,287	99.9	99.9	6.9%	7.4%	7.5%
COSMOS INSURANCE	5	10,758	4	11,066	4	11,493	3	12,208	2	15,246	6.5%	6.9%	7.2%	7.4%	8.6%
ATLANTIC INSURANCE	9	10,504	9	10,508	9	10,603	9	11,071	9	11,389	6.4%	6.5%	6.6%	6.7%	6.4%
PRIME INSURANCE	7	10,301	7	10,343	7	10,344	7	10,686	5	12,446	6.2%	6.4%	6.5%	6.5%	7.0%
GAN DIRECT INSURANCE	80	10,135	80	10,174	∞	10,182	∞	9,926	∞	9,226	6.1%	6.3%	6.4%	6.0%	5.2%
HYDRA INSURANCE	6	9,456	6	9,407	б	9,270	б	8,577	10	8,608	5.7%	5.9%	5.8%	5.2%	4.8%
MINERVA INSURANCE	10	8,458	10	8,130	10	7,830	10	7,937	D	8,992	5.1%	5.1%	4.9%	4.8%	5.0%
COMMERCIAL GENERAL INSURANCE	11	6,165	11	5,957	11	6,102	11	6,584	11	7,254	3.7%	3.7%	3.8%	4.0%	4.1%
YDROGIOS INSURANCE	12	5,648	12	5,077	15	4,382	15	3,574	16	3,611	3.4%	3.2%	2.7%	2.2%	2.0%
AIG	13	5,252	13	4,706	13	4,515	12	4,898	13	5,282	3.2%	2.9%	2.8%	3.0%	3.0%
ETHNIKI GENERAL INSURANCE (CYPRUS)	14	4,869	15	4,345	16	3,876	16	3,386	19	3,243	2.9%	2.7%	2.4%	2.1%	1.8%
ROYAL CROWN INSURANCE	15	4,655	14	4,589	12	4,544	13	4,731	14	4,923	2.8%	2.9%	2.8%	2.9%	2.8%
EUROSURE INSURANCE	16	3,664	17	3,328	17	3,114	18	3,123	17	3,410	2.2%	2.1%	1.9%	1.9%	1.9%
OLYMPIC INSURANCE	17	3,284	16	3,475	14	4,421	14	4,476	12	5,575	2.0%	2.2%	2.8%	2.7%	3.1%
ALTIUS	18	3,036	18	2,983	18	3,080	17	3,256	15	3,912	1.8%	1.9%	1.9%	2.0%	2.2%
ALLIANZ GENERAL INSURANCE	19	2,858	19	2,565	19	2,718	20	2,685	21	2,579	1.7%	1.6%	1.7%	1.6%	1.4%
PROGRESSIVE INSURANCE	20	2,605	21	2,396	21	2,181	21	2,489	20	2,599	1.6%	1.5%	1.4%	1.5%	1.5%
KENTRIKI INSURANCE	21	2,469	20	2,418	20	2,448	19	2,703	18	3,324	1.5%	1.5%	1.5%	1.6%	1.9%
LUMEN INSURANCE	22	606	22	799	22	763	22	704	22	999	0.5%	0.5%	0.5%	0.4%	0.4%
TOTAL		165,312		160,622		160,195		164,839		178,211	100%	100%	100%	100%	100%

FIGURES INCLUDE PREMIUMS ALLOCATED BY THE CYPRUS HIRE RISKS POOL

		2016		2015		2014		2013		2012		MARK	MARKET SHARE		
COMPANY NAME	RANK		RANK		RANK		RANK		RANK		2016	2015	2014	2013	2012
CNP ASFALISTIKI	-	23,700	П	23,445		23,625	Н	24,620	\leftarrow	27,445	13.7%	14.0%	14.2%	14.4%	14.9%
TRUST	2	15,045	2	13,837	2	13,034	5	11,921	7	10,317	8.7%	8.3%	7.8%	7.0%	5.6%
PANCYPRIAN INSURANCE	3	12,857	20	12,417	8	12,488	2	14,969	2	16,790	7.4%	7.4%	7.5%	8.7%	9.1%
GENERAL INSURANCE OF CYPRUS	4	11,375	5	11,069	5	11,590	4	12,648	4	13,763	99.9	99.9	7.0%	7.4%	7.4%
COSMOS INSURANCE	5	11,270	4	11,549	4	11,976	3	12,727	3	15,816	6.5%	%6:9	7.2%	7.4%	8.6%
ATLANTIC INSURANCE	9	10,990	9	10,954	9	11,041	9	11,479	9	11,796	6.4%	6.5%	6.6%	6.7%	6.4%
PRIME INSURANCE	7	10,779	7	10,778	7	10,766	7	11,132	5	12,926	6.2%	6.4%	6.5%	6.5%	7.0%
GAN DIRECT INSURANCE	∞	10,606	00	10,602	00	10,575	∞	10,256	∞	9,518	6.1%	6.3%	6.3%	6.0%	5.2%
HYDRA INSURANCE	б	9,891	б	9,797	6	609'6	6	8,886	10	8,922	5.7%	5.9%	5.8%	5.2%	4.8%
MINERVA INSURANCE	10	8,807	10	8,436	10	8,124	10	8,242	6	9,339	5.1%	2.0%	4.9%	4.8%	5.1%
COMMERCIAL GENERAL INSURANCE	11	6,440	11	6,213	11	6,362	11	6,844	□	7,529	3.7%	3.7%	3.8%	4.0%	4.1%
YDROGIOS INSURANCE	12	5,883	12	5,262	15	4,524	15	3,685	16	3,723	3.4%	3.1%	2.7%	2.2%	2.0%
AIG	13	5,471	13	4,896	13	4,709	12	2,087	13	5,465	3.2%	2.9%	2.8%	3.0%	3.0%
ETHNIKI GENERAL INSURANCE (CYPRUS)	14	5,070	15	4,507	16	4,010	16	3,502	19	3,374	2.9%	2.7%	2.4%	2.0%	1.8%
ROYAL CROWN INSURANCE	15	4,867	14	4,779	12	4,731	13	4,906	14	5,103	2.8%	2.9%	2.8%	2.9%	2.8%
EUROSURE INSURANCE	16	3,818	17	3,459	17	3,237	18	3,245	17	3,537	2.2%	2.1%	1.9%	1.9%	1.9%
OLYMPIC INSURANCE	17	3,462	16	3,661	14	4,599	14	4,697	12	5,820	2.0%	2.2%	2.8%	2.7%	3.1%
ALTIUS	18	3,174	18	3,112	18	3,209	17	3,396	15	4,060	1.8%	1.9%	1.9%	2.0%	2.2%
ALLIANZ GENERAL INSURANCE	19	2,981	19	2,683	19	2,827	20	2,780	21	2,666	1.7%	1.6%	1.7%	1.6%	1.4%
PROGRESSIVE INSURANCE	20	2,716	21	2,487	21	2,273	21	2,588	20	2,695	1.6%	1.5%	1.4%	1.5%	1.5%
KENTRIKI INSURANCE	21	2,581	20	2,521	20	2,555	19	2,811	18	3,441	1.5%	1.5%	1.5%	1.6%	1.9%
LUMEN INSURANCE	22	984	22	867	22	828	22	768	22	729	0.6%	0.5%	0.5%	0.4%	0.4%
TOTAL		172,768		167,333		166,691		171,189		184,773	100%	100%	100%	100%	100%

LOCATION OF PREMIUMS BY THE CYPRUS HIRE RISKS POOL

COMPANY NAME	2016	2015	2014	2013	2012	2011	2010
AIG	218	190	194	944	1,039	1,017	966
ALLIANZ GENERAL INSURANCE	123	118	110	579	009	590	695
ALTIUS	138	129	129	520	570	596	632
ATLANTIC INSURANCE	486	446	438	476	475	452	410
CATLIN INSURANCE	75	89	99	446	481	301	217
CNP ASFALISTIKI	1,037	952	934	408	407	389	376
COMMERCIAL GENERAL INSURANCE	275	256	260	335	270	142	61
COSMOS INSURANCE	512	483	483	330	292	247	201
ETHNIKI GENERAL INSURANCE (CYPRUS)	201	163	134	309	313	304	291
EUROSURE INSURANCE	154	131	123	305	347	489	466
GAN DIRECT INSURANCE	471	428	392	259	275	297	311
GENERAL INSURANCE OF CYPRUS	491	467	482	221	245	159	113
HYDRA INSURANCE	435	390	339	189	183	179	165
KENTRIKI INSURANCE	112	103	107	175	180	184	174
LUMEN INSURANCE	75	89	99	140	148	151	134
MINERVA INSURANCE	349	306	294	122	127	142	154
OLYMPIC INSURANCE	178	186	177	116	131	130	160
PANCYPRIAN INSURANCE	548	501	268	111	112	114	143
PRIME INSURANCE	478	435	421	108	117	114	97
PROGRESSIVE INSURANCE	111	92	92	66	95	06	91
ROYAL CROWN INSURANCE	212	190	187	95	87	74	61
TRUST	617	493	426	2	99	I	
YDROGIOS INSURANCE	235	184	142	64	99	9	19
DEMCO INSURANCE	1	ı	1	1	1	92	61
BRIT INS. LTD.	1	I	1	!	ı	175	127
TOTAL	7,531	6,779	6,562	6,414	6,628	6,464	6,070

Source : Hire Risk Pool

FIRE & OTHER DAMAGE TO PROPERTY GROSS PREMIUMS WRITTEN BY COMPANY (**€ EURO THOUSAND)**

		2016		2015		2014		2013		2012		MAR	MARKET SHARE		
COMPANY NAME	RANK		2016	2015	2014	2013	2012								
GENERAL INSURANCE OF CYPRUS	П	22,073	П	22,018	1	22,776		24,290		26,528	20.9%	20.9%	21.2%	21.3%	22.5%
CNP ASFALISTIKI	2	17,542	2	18,019	2	19,390	2	21,023	2	23,732	16.6%	17.1%	18.0%	18.5%	20.2%
ALLIANZ GENERAL INSURANCE	3	11,080	4	10,065	4	8,773	4	9,326	4	9,174	10.5%	9.5%	8.2%	8.2%	7.8%
PANCYPRIAN INSURANCE	4	10,620	3	11,341	20	11,962	2	12,935	3	12,835	10.1%	10.7%	11.1%	11.4%	10.9%
AIG	5	7,097	5	6,791	5	7,209	5	7,932	2	7,655	6.7%	6.4%	6.7%	7.0%	6.5%
ATLANTIC INSURANCE	9	2,607	9	6,525	9	6,794	9	7,485	9	6,120	5.3%	6.2%	6.3%	99.9	5.2%
TRUST	7	5,079	7	4,642	8	4,169	б	3,088	12	2,277	4.8%	4.4%	3.9%	2.7%	1.9%
ALTIUS	∞	4,430	8	4,327	7	4,474	7	4,675	7	4,803	4.2%	4.1%	4.2%	4.1%	4.1%
ROYAL CROWN INSURANCE	6	3,171	6	3,165	6	3,369	∞	3,377	∞	3,384	3.0%	3.0%	3.1%	3.0%	2.9%
YDROGIOS INSURANCE	10	2,579	12	2,438	12	2,399	13	2,373	13	2,144	2.4%	2.3%	2.2%	2.1%	1.8%
COMMERCIAL GENERAL INSURANCE	11	2,573	10	2,783	10	2,891	10	3,060	0	3,306	2.4%	2.6%	2.7%	2.7%	2.8%
ETHNIKI GENERAL INSURANCE (CYPRUS)	12	2,544	11	2,483	11	2,470	12	2,383	11	2,440	2.4%	2.4%	2.3%	2.1%	2.1%
COSMOS INSURANCE	13	2,168	13	2,122	13	2,231	11	2,451	10	2,716	2.1%	2.0%	2.1%	2.2%	2.3%
PRIME INSURANCE	14	1,794	14	1,726	14	1,710	14	1,826	14	1,952	1.7%	1.6%	1.6%	1.6%	1.7%
HYDRA INSURANCE	15	1,278	15	1,292	15	1,317	15	1,320	16	1,239	1.2%	1.2%	1.2%	1.2%	1.1%
GAN DIRECT INSURANCE	16	1,091	16	1,115	16	1,067	17	1,016	70	827	1.0%	1.1%	1.0%	%6:0	0.7%
KENTRIKI INSURANCE	17	1,018	17	1,033	18	606	18	940	18	266	1.0%	1.0%	0.8%	0.8%	0.8%
PROGRESSIVE INSURANCE	18	991	18	901	17	970	16	1,039	17	1,068	0.9%	%6:0	%6:0	%6:0	0.9%
EUROSURE INSURANCE	19	848	19	852	19	804	19	885	15	1,759	0.8%	0.8%	0.7%	0.8%	1.5%
MINERVA INSURANCE	20	718	20	629	20	289	20	751	21	822	0.7%	0.6%	0.6%	0.7%	0.7%
LLOYD'S UNDERWRITERS	21	620	21	470	23	210	22	575	19	872	0.6%	0.4%	0.2%	0.5%	0.7%
LUMEN INSURANCE	22	368	23	368	22	509	23	434	23	422	0.3%	0.3%	0.5%	0.4%	0.4%
OLYMPIC INSURANCE	23	353	22	404	21	547	21	627	22	628	0.3%	0.4%	0.5%	0.6%	0.5%
TOTAL		105,641		105,509		107,638		113,809		117,698	100%	100%	100%	100%	100%

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COMPANY NAME RANK UNIVERSAL LIFE INSURANCE 1 36,324 WETLIFE 2 18,384 EUROLIFE 3 15,61 CNP CYPRIALIFE 4 13,542 ETHNIKI GENERAL INSURANCE (CYPRUS) 5 9,350 BUPA 6 6,768 ALTIUS 7 5,871 ALTIUS 8 3,880 TRUST 9 3,598 COSMOS INSURANCE 10 3,561 GENERAL INSURANCE 12 1,620 LIBERTY LIFE INSURANCE 13 1,432 VADROGIOS INSURANCE 15 1,128 RINERA INSURANCE 15 1,056 CURPASFALISTIKI 17 981 PANCYPRIAN INSURANCE 16 4,61 HYDRA INSURANCE 19 461 ALLIANZ GENERAL INSURANCE 2 2 GAN DIRECT INSURANCE 2 2 GAN DIRECT INSURANCE 2 13 COMMERCIAL GENERAL INSURANCE 2 <td< th=""><th>RANK 24 1 89 2 89 2 61 3 42 4 42 6 66 6 68 5 771 7 780 8 98 10 61 9 61 9 449 11 220 12 132 14</th><th>31,438</th><th>RANK</th><th></th><th>RANK</th><th></th><th>RANK</th><th></th><th>2016</th><th>2015</th><th>2014</th><th></th><th>6</th></td<>	RANK 24 1 89 2 89 2 61 3 42 4 42 6 66 6 68 5 771 7 780 8 98 10 61 9 61 9 449 11 220 12 132 14	31,438	RANK		RANK		RANK		2016	2015	2014		6
SAL LIFE INSURANCE E E E E E FIE FIE FIE FIE FIGENERAL INSURANCE (CYPRUS) 5 FIE FILISURANCE FALISTIKI RIAN INSURANCE FALISTIKI FILIN INSURANCE FI		31,438									1	5013	2012
FE		16,097	П	31,474	П	30,341	1	30,209	28.2%	27.4%	28.8%	28.4%	28.6%
FE 3 1 PRIALIFE 4 1 I GENERAL INSURANCE (CYPRUS) 5 IC INSURANCE 8 9 S. INSURANCE 10 11 NSURANCE 12 14 NSURANCE 15 14 NSURANCE 15 16 AL INSURANCE 16 17 RALISTIKI 17 18 INSURANCE 19 20 IIC ALICO LIFE INSURANCE 21 20 IIC ALICO LIFE INSURANCE 23 24 KI INSURANCE 23 24 C INSURANCE 25 26 RECT INSURANCE 25 26 RC INSURANCE 25 26 RC INSURANCE 25 26 RC INSURANCE 25 26			2	13,843	2	13,714	2	13,478	14.3%	14.0%	12.7%	12.8%	12.8%
GENERAL INSURANCE (CYPRUS) 5 6 7 7 7 7 7 7 7 7 7		13,280	3	12,594	3	12,539	3	12,679	11.8%	11.6%	11.5%	11.7%	12.0%
GENERAL INSURANCE (CYPRUS) 5 6 7 7 7 7 7 7 7 7 7		12,664	4	11,566	4	10,000	4	12,111	10.5%	11.0%	10.6%	9.4%	11.5%
C INSURANCE 8 7 7 8 9 9 9 9 9 9 9 9 9		7,007	9	6,131	9	5,129	7	4,151	7.3%	6.1%	2.6%	4.8%	3.9%
C INSURANCE 8 9 9 9 9 9 9 9 9 9		7,621	5	6,800	5	5,832	б	3,169	5.2%	9.99	6.2%	5.5%	3.0%
ILL INSURANCE		4,821	7	4,522	7	4,896	9	4,577	4.6%	4.2%	4.1%	4.6%	4.3%
9 IS INSURANCE IL INSURANCE INSURANCE INSURANCE IOS INSURANCE IOS INSURANCE IAT IOS INSURANCE IAT IOS INSURANCE IAT IOS INSURANCE IAT IOS INSURANCE IOS INSURANCE INSURANCE		3,876	6	3,846	6	4,013	∞	4,059	3.0%	3.4%	3.5%	3.8%	3.8%
10 OF CYPRUS 11 12 INCE IE IE IG IS IE IG IS IS IS IS IS IS IS IS IS		2,649	11	2,032	12	1,936	14	1,047	2.8%	2.3%	1.9%	1.8%	1.0%
OF CYPRUS 11 NCE 12 NCE 13 E 14 IE 14 IE 16 IS 16 IN INSURANCE 22 INSURANCE 22 INCE 23 INCE 23 INCE 23 INCE 24 INCE 25 INCE		3,864	∞	4,360	∞	4,612	5	4,890	2.6%	3.4%	4.0%	4.3%	4.6%
12 NCE 13 E 14 E 16 17 NCE 18 18 17 NCE 18 18 20 19 20 20 20 21 SURANCE 22 CCE 23 CCE 24 25 AL INSURANCE 25 25		1,672	12	1,697	11	2,113	11	2,460	1.4%	1.5%	1.6%	2.0%	2.3%
NCE 13 E 14 E 16 15 16 17 NCE 18 20 20 INSURANCE 21 SURANCE 22 KCE 23 AL INSURANCE 23 AL INSURANCE 25		1,509	13	1,451	14	1,353	12	2,204	1.3%	1.3%	1.3%	1.3%	2.1%
E		1,100	10	2,300	10	3,173	10	2,991	1.1%	1.0%	2.1%	3.0%	2.8%
E	76 13	1,307	14	1,148	16	828	21	519	1.1%	1.1%	1.1%	0.8%	0.5%
16 17 17 NCE 18 19 20 20 SURANCE 21 22 ICE 23 41 NSURANCE 25 24 25	.28 17	800	17	625	17	834	15	943	0.9%	0.7%	0.6%	0.8%	0.9%
17 NCE 18 18 19 20 INSURANCE 21 22 ICE 22 24 24 24 25 31 INSURANCE 25 26 27 28 29 20 20 20 20 20 20 20 20 20 20 20 20 20	16 16	988	15	1,094	15	944	16	942	0.8%	0.9%	1.0%	%6:0	0.9%
NCE 18 19 20 INSURANCE 21 SURANCE 22 ICE 22 AL INSURANCE 23 24 25 AL INSURANCE 25	181 15	1,024	16	1,049	13	1,414	13	1,576	0.8%	0.9%	1.0%	1.3%	1.5%
19 20 20 SURANCE 21 22 ICE 22 24 24 24 25 31 INSIRANCE 25	81 18	713	18	561	19	644	18	638	0.6%	0.6%	0.5%	%9:0	%9:0
20 SURANCE 21 SURANCE 22 ICE 23 AL INSURANCE 25 24 25 AL INSURANCE 26	161 20	427	20	427	21	442	19	547	0.4%	0.4%	0.4%	0.4%	0.5%
INSURANCE 21 SURANCE 22 ICE 23 ICE 24 24 25 INTINSURANCE 26	138 19	529	19	208	18	099	17	299	0.3%	0.5%	0.5%	%9:0	%9:0
SURANCE 22 ICE 23 24 25 11 INSURANCE 26	104 21	401	21	418	20	468	20	544	0.3%	0.3%	0.4%	0.4%	0.5%
ICE 23 24 25 11 INSURANCE 26	75 23	150	24	133	25	128	25	118	0.2%	0.1%	0.1%	0.1%	0.1%
24 25 31 INSTRANCE 26	.48 22	177	23	136	27	101	27	72	0.2%	0.2%	0.1%	0.1%	0.1%
25 N INSURANCE 26	15 26	108	26	106	24	129	23	195	0.2%	0.1%	0.1%	0.1%	0.2%
26	35 24	148	22	138	22	150	22	418	0.1%	0.1%	0.1%	0.1%	0.4%
2	132 25	133	25	128	56	126	24	130	0.1%	0.1%	0.1%	0.1%	0.1%
ROYAL CROWN INSURANCE 27 57	57 28	59	27	62	28	90	28	53	%0:0	0.1%	0.1%	0.1%	%0:0
PROGRESSIVE INSURANCE 28 16	16 29	17	29	14	29	23	29	32	%0:0	0.0%	%0:0	%0:0	%0:0
LLOYD'S UNDERWRITERS 29 14	14 27	91	28	25	23	147	56	75	%0:0	0.1%	0.0%	0.1%	0.1%
TOTAL 128,962	62	114,669	-	109,190		106,809		105,495	100%	100%	100%	100%	100%

LIABILITY GROSS PREMIUMS WRITTEN BY COMPANY	TTEN BY CO	MPANY									
(€ EURO THOUSAND)											
		2016		2015		2014		2013		2012	
COMPANY NAME	RANK		RANK		RANK		RANK		RANK		2016
AIG	П	7,759	П	7,261	2	7,170	2	7,637	2	7,303	19.3%
CNP ASFALISTIKI	2	6,716	3	6,185	3	5,553	3	2,665	1	9,757	16.7%
GENERAL INSURANCE OF CYPRUS	3	5,872	2	6,730	П	8,041	н	8,594	2	7,891	14.6%
PANCYPRIAN INSURANCE	4	3,193	4	5,035	4	3,947	4	2,977	4	3,556	7.9%
TRUST	5	3,053	9	2,510	5	2,656	9	1,439	∞	1,125	7.6%
ALTIUS	9	2,894	5	2,755	9	2,260	5	2,209	5	2,267	7.2%
EUROSURE INSURANCE	7	1,541	∞	1,088	10	823	б	953	11	906	3.8%
YDROGIOS INSURANCE	8	1,303	7	1,154	7	1,016	10	836	10	966	3.2%
ATLANTIC INSURANCE	6	362	б	939	∞	972	7	066	7	1,144	2.4%
PRIME INSURANCE	10	957	10	842	6	832	∞	972	9	1,314	2.4%
ETHNIKI GENERAL INSURANCE (CYPRUS)	11	767	13	642	14	604	15	578	15	675	1.9%
ALLIANZ GENERAL INSURANCE	12	725	11	715	18	395	17	436	16	553	1.8%
COSMOS INSURANCE	13	708	12	709	12	636	12	693	12	892	1.8%
COMMERCIAL GENERAL INSURANCE	14	610	15	573	15	290	14	965	б	1,046	1.5%
ROYAL CROWN INSURANCE	15	604	16	295	13	634	13	647	14	765	1.5%
KENTRIKI INSURANCE	16	584	18	478	19	346	19	372	20	394	1.4%
HYDRA INSURANCE	17	521	17	510	17	453	18	429	19	462	1.3%
PROGRESSIVE INSURANCE	18	516	19	477	16	502	16	476	17	542	1.3%
MINERVA INSURANCE	19	208	14	609	=======================================	642	11	669	13	782	1.3%
LUMEN INSURANCE	20	268	21	244	21	239	22	157	21	190	0.7%
OLYMPIC INSURANCE	21	230	20	250	20	304	20	365	18	521	0.6%
GAN DIRECT INSURANCE	22	12	23	13	23	10	23	18	23	29	0.0%
LLOYD'S UNDERWRITERS	23	-11	22	173	22	109	21	157	22	160	0.0%
TOTAL		40,295		40,457		38,733		37,894		43,271	100%

22.5%

14.9%

17.9% 15.3% 16.6% 12.4% 6.2%

22.7%

20.8% 10.2% 6.9% 5.8%

2012

2013

MARKET SHARE 2014 18.5% 14.3% 5.2% 2.1% 2.3% 2.6%

2.1%

2.7% 2.9% 2.3% 2.1% 1.6% 1.8% 1.8% 1.4% 1.4% 1.2% 1.3% 1.2% 1.5% 0.6% 0.6% 0.0% 0.4%

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RANK 2013 129 425 430 262 243 173 99 115 27 88 661 RANK ∞ 15 6 10 18 12 13 612 275 103 535 430 442 164 82 123 88 73 57 241 9 RANK 2 4 ∞ 10 12 б \Box 13 14 599 110 89 109 78 548 355 292 209 167 122 61 487 9 ∞ 6 10 12 11 13 14 470 623 148 133 103 78 9 588 283 197 169 150 RANK 9 ∞ σ 10 \Box 12 13 14 ETHNIKI GENERAL INSURANCE (CYPRUS) GENERAL INSURANCE OF CYPRUS ROYAL CROWN INSURANCE PROGRESSIVE INSURANCE LLOYD'S UNDERWRITERS PANCYPRIAN INSURANCE (€ EURO THOUSAND) YDROGIOS INSURANCE KENTRIKI INSURANCE ATLANTIC INSURANCE **COSMOS INSURANCE COMPANY NAME** CNP ASFALISTIKI TRUST

0.9%

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COMMERCIAL GENERAL INSURANCE

EUROSURE INSURANCE

PRIME INSURANCE

HYDRA INSURANCE

1.9%

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37 47

107

53

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MINERVA INSURANCE	19	17	20	16	18	25	20	17	19	28	0.4%	0.4%	0.6%	0.4%	0.5%
OLYMPIC INSURANCE	20	13	21	14	21	17	19	18	20	22	0.3%	0.3%	0.4%	0.4%	0.4%
ALLIANZ GENERAL INSURANCE	21	11	19	18	17	47	16	99	12	25	0.3%	0.5%	1.2%	1.5%	1.9%
LUMEN	22	2	ı	0	1	0	I	0	1	0	0.1%	%0:0	%0:0	%0:0	%0:0
GAN DIRECT INSURANCE	23	2	22	2	22	П	21	2	21	2	%0:0				
TOTAL		4,024		3,904		3,995		4,228		5,082	100%	100%	100%	100%	100%

CREDIT & SURETYSHIP GROSS PREMIUMS WRITTEN BY COMPANY

		2016	~	2015		2014	~	2013		2012		MARK	MARKET SHARE		
COMPANY NAME	RANK	~	RANK	_	RANK	~	RANK		RANK		2016	2015	2014	2013	2012
ATLANTIC INSURANCE	1	95	1	110	П	70	П	98	н	78	47.9%	51.1%	40.3%	41.9%	35.6%
CNP ASFALISTIKI	2	40	2	43	3	38	2	52	2	99	20.0%	19.8%	21.9%	25.6%	25.4%
GENERAL INSURANCE OF CYPRUS	2	36	23	39	2	45	2	40	2	63	18.4%	18.0%	25.8%	19.7%	28.8%
PROGRESSIVE INSURANCE	4	17	4	12	4	13	4	16	4	14	8.8%	5.8%	7.7%	7.8%	6.4%
COMMERCIAL GENERAL INSURANCE	5	œ	2	11	5	7	2	10	2	∞	4.1%	5.3%	4.3%	2.0%	3.7%
YDROGIOS INSURANCE	9	2	ŀ	0	ı	0	1	0	I	0	%6:0	%0:0	0.0%	%0:0	0.0%
TOTAL		199		216		174		205		220	100%	100%	100%	100%	100%

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OTHER BUSINESS	(€ EURO THOUSAND)

		2016		2015		2014		2013		2012		MAR	MARKET SHARE		
COMPANY NAME	RANK		RANK		RANK		RANK		RANK		2016	2015	2014	2013	2012
GENERAL INSURANCE OF CYPRUS	П	3,715	П	6,120	-	8,637	-	8,316	2	4,446	53.8%	64.1%	66.6%	61.4%	27.0%
CNP ASFALISTIKI	7	914	2	883	М	1,050	2	1,562	П	6,370	13.2%	9.3%	8.1%	11.5%	38.7%
ROYAL CROWN INSURANCE	3	903	2	916	4	864	4	887	4	883	13.1%	9.6%	6.7%	6.6%	5.4%
AIG	4	420	4	862	2	1,470	2	1,908	23	3,741	6.1%	%0:6	11.3%	14.1%	22.7%
PANCYPRIAN INSURANCE	5	278	5	143	2	175	2	205	5	272	4.0%	1.5%	1.4%	1.5%	1.6%
PRIME INSURANCE	9	141	12	52	11	62	12	51	10	73	2.0%	0.5%	0.5%	0.4%	0.4%
TRUST	7	102	6	81	12	32	13	14	14	9	1.5%	%6:0	0.2%	0.1%	%0:0
ETHNIKI GENERAL INSURANCE (CYPRUS)	∞	96	9	103	∞	114	10	71	б	84	1.4%	1.1%	0.9%	0.5%	0.5%
COMMERCIAL GENERAL INSURANCE	D	91	∞	86	Ф	106	∞	97	7	172	1.3%	1.0%	0.8%	0.7%	1.0%
EUROSURE INSURANCE	10	79	7	101	7	128	7	128	∞	127	1.1%	1.1%	1.0%	%6:0	0.8%
KENTRIKI INSURANCE	11	72	10	72	9	173	9	159	9	178	1.0%	0.8%	1.3%	1.2%	1.1%
PROGRESSIVE INSURANCE	12	55	11	70	10	105	11	57	11	27	0.8%	0.7%	0.8%	0.4%	0.3%
ATLANTIC INSURANCE	13	19	13	23	13	23	6	73	12	49	0.3%	0.2%	0.2%	0.5%	0.3%
MINERVA INSURANCE	14	19	14	17	14	17	14	7	13	13	0.3%	0.2%	0.1%	0.1%	0.1%
COSMOS INSURANCE	15	П	15	0	16	0	15		ı	0	%0:0	%0:0	%0:0	0.0%	%0:0
OLYMPIC	16	0	16	0	15	σ	16	0	15	2	%0:0	%0.0	0.1%	%0:0	%0:0
TOTAL		906'9		9,541		12,964		13,537		16,470	100%	100%	100%	100%	100%

	REGISTRATION OF	MOTOR VEHICLES
YEARS	2015	2016
Private cars	19,899	24,931
Taxis	68	147
Self-drive cars	1,495	2,878
Buses	82	133
Good conveyance vehicles	2,156	3,072
Mechanised cycles	1,827	2,495
Tractors	144	69
Other vehicles	64	80
TOTAL	25,735	33,805

MOTOR ACCIDENT BY DISTRICT

	•					
DISTRICT	NUME	ER OF MOTOR	ACCIDENTS	F	PERCENTAGE ON	THE TOTAL
	2014	2015	2016	2014	2015	2016
Nicosia	245	215	233	21.2%	22.4%	24.7%
Limassol	371	366	368	32.2%	38.2%	39.1%
Larnaca	210	140	131	18.2%	14.6%	13.9%
Paphos	185	143	126	16.0%	14.9%	13.4%
Famagusta	123	74	69	10.7%	7.7%	7.3%
Morphou	19	20	15	1.6%	2.1%	1.6%
TOTAL	1,153	958	942	100.0%	100.0%	100.0%

Source: Police department - Traffic statistics office

CAUSES BASED ON SEVERITY 2016	
	MOTOR ACCIDENTS (%)
Carelessness of drivers	17.7%
Driving under the influence of alcohol	17.5%
Not keeping a safe distance from preceding vehicles	8.0%
Right turn	7.7%
Not giving priority to vehicles	7.4%
Other	41.6%
TOTAL	100.0%
Source: Police department - Traffic statistics office	

NATIONALITY OF VICTIMS INVOLVED IN MOTOR ACCIDENTS 2016	
NATIONALITY	NO. OF VICTIMS INVOLVED IN ROAD ACCIDENTS
Cypriots	753
Foreigners	220
Tourists	37
TOTAL	1,010

	ROA	D ACCIDENTS		FATAL ACCIDENTS
MONTHS	July	108	July	7
	August	108	December	6
	June	84	April	5
	December	81	August	5
	October	77	October	4
	November	76	February	2
DAYS	Saturday	152	Saturday	11
	Friday	149	Friday	Ç
	Sunday	146	Sunday	-
	Tuesday	142	Wednesday	-

AUTOCYCLISTS & MOTORCYC	CLISTS 2016		
	AUTOCYCLISTS	MOTORCYCLISTS	TOTAL
Persons killed	2	11	13
Persons seriously injured	31	122	153
Persons slightly injured	11	55	66
TOTAL	44	188	232

STOLEN MOTOR VEHICLES 2016						
			MOTOR/AUTOCYCLES			
	STOLEN	FOUND		STOLEN	FOUND	
YEAR	NO.	NO.	% OF STOLEN	NO.	NO.	% OF STOLEN
2011	998	310	31.1%	1,528	514	33.6%
2012	1005	330	32.8%	1,575	513	32.6%
2013	682	257	37.7%	824	329	39.9%
2014	781	325	41.6%	402	193	48.0%
2015	321	171	53.3%	640	295	46.1%
2016	306	188	61.4%	683	331	48.5%



